



Executive Committee Teleconference
Monday, December 12, 2016 - 4:00pm
CSB Boardroom
(Teleconference 321-394-0707)

Attendees: Robert Jordan, Paula Just, Daryl Bishop, Susie Glasgow, Mike Menyhart, Terry Schrupf, Patty Stratton.

Agenda

To facilitate and be the catalyst for workforce development services that are responsive to the employment needs of Brevard County

	<u>Page No.</u>
<i>Call to Order</i>	Robert Jordan
<i>Introductions</i>	
<i>Public Comment:</i>	
<i>Action Items:</i>	
Approval of President's PY16-17 Goals	1 – 5
<i>Adjourn</i>	

Meeting information is always available @ careersourcebrevard.com – Choose "Calendar"

For questions please call 321-394-0507 TTY: 711-321-394-0507

Upcoming Meetings:



CareerSource Brevard's Presidents Goals for PY 17-18

Presidents Contract Language

The incentive compensation fund is equal to up to 10% of the Employee's annual Base Salary at the beginning of the fiscal year, which may be reviewed and increased up to an additional 5% that can be negotiated yearly with the Executive Committee and ratified by the full board, contingent upon available funding.

Presidents Proposed 16-17 Goals (10%)

Goal	Percent	Measure
<p><u>Sector Strategies</u></p> <p>Increase the number of active sector strategies from 1 to 3 by June 30, 2017</p>	30% (3%)	<p>Minimum of 3 outcomes for each Sector:</p> <ul style="list-style-type: none"> • Business/Industry Sector focus defined • Sector Strategy Member group formed with initial objectives defined • Initial Training pipeline opportunities defined and initiated • Present Sector Strategy outcomes and progress at the Executive Committee Meeting for approval of goal met.
<p><u>Grow the Business of the Board</u></p> <p>Apply for a minimum of 5 grants starting July 1, 2016 to June 30, 2017</p>	40% (4%)	<p>A minimum of 3 Grants Awarded from July 1, 2016 – June 30, 2017:</p> <ul style="list-style-type: none"> • Present grants applied and awarded at Executive Committee Meeting for approval of goal met.
<p><u>Website & Virtual Services</u></p> <p>Launch New Website with Virtual Career Center and Chat Capabilities</p>	30% (3%)	<p>Website with Virtual Career Center and Chat Capabilities will include the following:</p> <ol style="list-style-type: none"> 1) New Design developed 2) Content Sit Map Developed 3) New Website Maintenance Plan Developed 4) Presentation of Preliminary Website at Board Meeting in February 2017 5) Roll out of Website in March 2017 6) Present Monthly Site Analytics (to develop a baseline for next year) at Executive Committee Meeting in May for approval of goal met.

Proposed 16-17 Goals for Bonus (5%)

Goal	Percent	Measure
Complete Talent Attraction and Pipeline Outcomes	100% (20% for each item – 1%)	<p>Present at Executive Committee Meeting in May 2017 the following for approval of goal met:</p> <ol style="list-style-type: none">1. Develop 1 Outreach Campaign for Alumni Associations2. Outreach to 2-3 Alumni associations per CIC committee member and report back best practices/lessons learned.3. Participation in Brevard Public School's Project 2018 partnership – Present Activities/actions through June 30, 2017.4. Partner and share resources with one of the EDC's Talent Attraction projects.5. Develop and implement 1 College outreach campaign around the Career Expo 2017 attendees. This would be Outreach collateral and a plan to develop relationships and showcase Brevard's job openings with College Placement Specialists that attended the event.

Action

Approve or Modify the President's goals for PY16-17 and the incentive compensation structure contingent upon available funding.