

Discussion Brief

Measure 1C (1): On-The-Job Training Brief

Activities: Increase Total Employer Agreements (EWTs, OJTs) resulting in increased wages/benefits/hours and/or upgraded positions over the baseline established in Feb. 2009.

Background

Since 2012 staff has tracked and reported data for the On-the-Job Training (OJT) Program for the purpose of evaluating the success. Employed Worker Training (EWT) Agreements are no longer tracked as part of this brief. Meaningful reporting has been a challenge for all training programs but for OJTs, it can be difficult due to a variety of factors which include, the large number of employers with low numbers of trainees, training plans cross multiple program years and placement/follow up verification is delayed by up to 1 year. It is very challenging to get data for those who do not complete an OJT. CareerSource Brevard continues to allocate approximately 70% of available training funds to Employer Based Training which includes OJT.

| DESCRIPTION | PY 10-11 | PY 11-12 | PY 12-13 | PY 13-14 | PY 14-15 | PY 15-16 | PY 16-17* |
|---------------------------------|----------|----------|----------|----------|----------|----------|-----------|
| Total Served | 33 | 46 | 143 | 156 | 86 | 131 | 116 |
| Still In Training | 0 | 0 | 0 | 0 | 0 | 5 | 42 |
| Average Unemployment Rate | 10.9 | 9.4 | 8.3 | 7.0 | 5.9 | 5.0 | N/A |
| SUCCESSFUL COMPLETIONS | | | | | | | |
| Successfully Completed OJT | 20 | 26 | 84 | 95 | 46 | 81 | 43 |
| % Successfully Completed OJT | 60.6% | 56.5% | 58.7% | 60.9% | 53.5% | 64.3% | 58.1% |
| Employed @ Exit | 20 | 26 | 80 | 94 | 45 | 79 | 43 |
| % Employed @ Exit | 100.0% | 100.0% | 95.2% | 98.9% | 97.8% | 97.5% | 100.0% |
| Employed @ 6 mos | 14 | 24 | 73 | 92 | 41 | 67 | 6 |
| % Employed @ 6 mos | 70.0% | 92.3% | 86.9% | 96.8% | 89.1% | 82.7% | 14.0% |
| Employed @ 12 mos | 12 | 22 | 71 | 85 | 40 | 28 | 0 |
| % Employed @ 12 mos | 60.0% | 84.6% | 84.5% | 89.5% | 87.0% | 34.6% | 0.0% |
| UNSUCCESSFUL COMPLETIONS | | | | | | | |
| Unsuccessfully Completed OJT | 13 | 20 | 59 | 61 | 40 | 45 | 31 |
| % Unsuccessfully Completed OJT | 39.4% | 43.5% | 41.3% | 39.1% | 46.5% | 35.7% | 41.9% |
| Employed @ Exit | 13 | 12 | 52 | 50 | 27 | 32 | 16 |
| % Employed @ Exit | 100.0% | 60.0% | 88.1% | 82.0% | 67.5% | 71.1% | 51.6% |
| Employed @ 6 mos | 12 | 11 | 40 | 40 | 20 | 20 | --- |
| % Employed @ 6 mos | 92.3% | 55.0% | 67.8% | 65.6% | 50.0% | 44.4% | --- |
| Employed @ 12 mos | 10 | 7 | 36 | 33 | 19 | 8 | --- |
| % Employed @ 12 mos | 76.9% | 35.0% | 61.0% | 54.1% | 47.5% | 17.8% | --- |

* PY 16-17 data is for the first 6 months only and is not used in the analysis for this brief.

Analysis

- The OJT program is a significant part of the array of services that CSB offers business and job seeking customers.
- The OJT program continues to provide positive results based data. Some important points regarding the averaged data for successful completions for last 6 years is as follows:
 - Average of 100 OJT trainees per Program Year (PY).
 - 60% have completed their OJT training
 - 98% are employed at exit
 - 86% are still employed at 6 months
 - 73% are still employed after 1 year
- Keeping in mind that an unsuccessful completion may be because a trainee left for other employment, some important points regarding the averaged data for unsuccessful completions for last 6 years is as follows:
 - Average of about 40 trainees do not successfully complete their training in a PY
 - 78% on the average are employed when they exit
 - 63% are still employed at 6 months
 - 49% are still employed after 1 year
- Rates are lower for those who do not successfully complete the training. It should be noted though that this could be attributed to the inability to locate the customer and verify data for those who did not complete training.
- Staff continuously reviews training program data and makes adjustments as necessary to ensure that businesses are getting good candidates and that the training is provided to ensure for a successful outcome.

Discussion

Staff recommends continued data gathering and analysis. Process improvements continue to be made that improve the OJT completion/retention outcomes.



February 1, 2017

Information Brief

Measure 2A (2) – Targeting Veterans and Tracking Performance

Background

CareerSource Brevard receives Federal Funds, administered through the State, to provide priority services to our veterans, their families and transitioning service members to assist and prepare them to obtain meaningful careers and maximize their employment opportunities. Below are the performance measures that are being tracked to gauge our progress in our efforts to fulfilling our obligation to support the men and women who have served our country:

| Measure | Quarter 1 | Quarter 2 | Quarter 3 | Quarter 4 | YTD |
|--|-----------|-----------|-----------|-----------|-------|
| Number of Veterans, Transitioning Service Members (TSMs), and other eligible persons served | 1,826 | 1,656 | | | 3,482 |
| Outreach Visits | 7 | 15 | | | 22 |
| Veterans Placed in Employment | 163 | 124 | | | 287 |
| Intensive Service Rate (Goal = 90% or better) | 97.7% | 96.4% | | | 96.4% |
| Employer Contacts | 426 | 223 | | | 649 |
| Number of Services Provided to Employers | 1,847 | 1,083 | | | 2,930 |
| Federal Contractor Contacts | 89 | 42 | | | 131 |
| Number of Services Provided to Federal Contractors | 428 | 204 | | | 632 |
| Job Orders entered by Veteran Team | 236 | 141 | | | 377 |

Due to the State of Florida, hiring freeze, we currently have vacancies for 2 DVOP's (Disabled Veteran Outreach Program) and 2 LVER (Local Veteran Employment Representative) staff. These original vacancies extend back to September 26th for the LVER and October 1st 2016 for the DVOP.

Staff vacancies are beginning to impact placements and other metrics. The hiring freeze is based on budget and is expected to be resolved soon.

Information Brief

Measure 3C(1)(a) – Performance Funding Model Watch Brief

Background

CareerSource Brevard (CSB) participates in the Performance Funding Model (PFM) developed by CareerSource Florida. The following information is tracked as an indicator as to anticipated performance on these measures. The measures have been revised and there are now seven (7) metrics being measured. Those measures include two (2) placement measures (Unemployed Placement Rate and Time to Earnings), three (3) exit measures (Cost per Employed at Exit, Average Earnings, and Earnings per Dollar Spent), and two (2) Business Measures (Business Engagement and Customer Satisfaction).

These measures are new for PY 2016-17 and all processes, reporting formats, and results continue to be adjusted in order to provide the most accurate predictions of performance. CSB has an internal team who has been meeting for several months to understand the measures and determine how performance can be maximized. The group completed a full review of the PFM measures and have established *10 Strategies for Improvement* currently being operationalized. Please note that the following predictions are based on very early data and will change as placement information becomes available. Until we have more information available this information should be thought of as a gauge rather than as an indicator of positive or negative performance.

Placement Measures–

| Unemployed Placement Rate | | | | | |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|---|
| Minimum Threshold – 17.35% Target – 23.14% | Quarter 1 Jul. – Sep. 2016 | Quarter 2 Oct. – Dec. 2016 | Quarter 3 Jan. – Mar. 2017 | Quarter 4 Apr. – Jun. 2017 | Year-to-Date July 2016 –June 2017 |
| Number of Participants with wages this quarter | 1,785* | 1,892 | | | |
| Number of Participants with Zero Wages the previous Quarter | 6,282* | 6,703 | | | |
| Performance Rate | 28.4% | 28.2% | | | |

| Time to Earnings | | | | | |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|--|
| Minimum Threshold – .925 Target – .694 | Quarter 1 Jul. – Sep. 2016 | Quarter 2 Oct. – Dec. 2016 | Quarter 3 Jan. – Mar. 2017 | Quarter 4 Apr. – Jun. 2017 | Year-to-Date July 2016 – June 2017 |
| The number of quarters the participants in the denominator went without a job | N/A | N/A | | | |
| Number of Participants with Zero Wages the previous Quarter | N/A | N/A | | | |
| Performance Rate | | | | | |

Exit Measures

| Cost per Employed Exit (based on annual data) | | | | | |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|---|
| Minimum Threshold – \$381 Target – \$285 | Quarter 1 Jul. – Sep. 2016 | Quarter 2 Oct. – Dec. 2016 | Quarter 3 Jan. – Mar. 2017 | Quarter 4 Apr. – Jun. 2017 | Year-to-Date July 2016 –June 2017 |
| The number of Exiters who earned a wage the quarter they exited | N/A | N/A | | | |
| All Formula Expenditures” (WIOA, WP, Welfare Transition) from “Annual CareerSource Florida Network Program Expenditure Report” produced by DE | N/A | N/A | | | |
| Performance Rate | | | | | |

| Average Earnings | | | | | |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|--|
| Minimum Threshold – \$2,693 Target – \$3,591 | Quarter 1 Jul. – Sep. 2016 | Quarter 2 Oct. – Dec. 2016 | Quarter 3 Jan. – Mar. 2017 | Quarter 4 Apr. – Jun. 2017 | Year-to-Date July 2016 – June 2017 |
| The number of exiters | N/A | N/A | | | |
| Total earnings of all exiters during the two quarters after their exit. | N/A | N/A | | | |
| Earnings per Dollar Spent (based on Annual Data) | | | | | |
| Minimum Threshold – \$15.81 Target – \$21.08 | Quarter 1 Jul. – Sep. 2016 | Quarter 2 Oct. – Dec. 2016 | Quarter 3 Jan. – Mar. 2017 | Quarter 4 Apr. – Jun. 2017 | Year-to-Date July 2016 – June 2017 |
| Earnings by all exiters in a given program year | N/A | N/A | | | |
| All Formula Expenditures” (WIOA, WP, Welfare Transition) from “Annual CareerSource Florida Network Program Expenditure Report” produced by DE | N/A | N/A | | | |
| Performance Rate | | | | | |

Business Services

| Business Engagement | | | | | |
|---|----------------------------------|----------------------------------|---------------------------------|----------------------------------|--|
| Minimum Threshold – 617 Target –823 | Quarter 1 Jul. – Sep. 2016 | Quarter 2 Oct. – Dec. 2016 | Quarter 3 Jan. – Mar 2017 | Quarter 4 Apr. – Jun. 2017 | Year-to-Date July 2016 – June 2017 |
| Businesses served with an Intensive Service | 180 | 424 | | | 424 |
| Customer Satisfaction | | | | | |
| Baseline – 70% (7.0) | Quarter 1 Jul. – Sep. 2016 | Quarter 2 Oct. – Dec. 2016 | Quarter 3 Jan. – Mar 2017 | Quarter 4 Apr. – Jun. 2017 | Year-to-Date July 2016 – June 2017 |
| Satisfaction among businesses that received business engagement surveys | 9.38 | 9.45 | | | 9.45 |

The funding that goes with these measures is not expected until March 2018. There are three ways to be paid, first is a flat amount if you meet Thresholds in all 7 measures. This is calculated on the percent of federal dollars allocated to the region. CareerSource Brevard's allocation is 2.54% and therefore, \$97,486 is the amount available for meeting minimum Thresholds. This year CareerSource Florida has increased the total performance funding award allocation to \$11.5M, up from \$5.65M last PY. Staff will continue to revise queries and attempt to predict performance as data becomes available. The following table shows the estimated amounts available:

| Improve & Excel Statewide Rank | | |
|---|---------------|---------------|
| Rank | FY15-16 Award | FY16-17 Award |
| 1 | \$294,271 | \$598,958 |
| 2 | \$277,455 | \$564,732 |
| 3 | \$260,640 | \$530,506 |
| 4 | \$243,824 | \$496,280 |
| 5 | \$227,009 | \$462,054 |
| 6 | \$210,193 | \$427,827 |
| 7 | \$193,378 | \$393,601 |
| 8 | \$176,563 | \$359,375 |



February 1, 2017

Information Brief

Second Quarter Contractor Performance PY 2016-2017

Background

The CSB Workforce Operations contract is cost reimbursement for direct program costs, however, corporate costs and profit are withheld from the Contractor until measurable performance outcomes are achieved. Payments of withheld costs are available to the Contractor to earn on a quarterly basis.

Payment of withheld profit uses a performance measurement model based on the following elements:

A) Meeting or exceeding 5 out of 9 measures as shown in the contract.

- ❖ Measures 1 through 7 - Rank at 13 or less on specific measures from the Monthly Management Report
- ❖ Measure 8 – Meet or exceed the minimum percentages set on 6 out of 8 Performance Standards established in Attachment F. **Table 1** shows the performance standards with the Minimum and Accelerated Goals for Contractor payments. The Performance Rate is shown with a red background if the minimum rate was missed and with a green background if the accelerated rate was met or exceeded. Performance that met the minimum but not accelerated is shown with a normal background.
- ❖ Measure 9 - Obtain an overall system score of 90% or higher on the Career Center Standards

B) Meet or exceed the accelerated percentages set on 5 out of the 8 Performance Measures established in Attachment F.

C) Meeting or exceeding a minimum score of 75 on a Board performance evaluation related to programmatic monitoring results.

PY 2016-17 Performance Results

The Contractor succeeded in meeting or exceeding the performance criteria and was paid according to the contract.

Elements of Contractor Performance Earnings PY 16-17

| Element A | | | | |
|---|--|---|-------------------------|-------------------------|
| Objective/Criteria | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarter |
| Meet 5 out of 9 measures below | | | | |
| Welfare Transition Entered Employment Rate (Rank between 1-13 on State Quarterly MMR) | Yes – Ranked 12 | Yes – Ranked 17 | | |
| Welfare Transition Federal All Family Participation Rate (Rank between 1-13 on State Quarterly MMR) | No – Ranked 21 | No – Ranked 19 | | |
| WIA Adult Employed Worker Outcome Rate (Rank between 1-13 on State Quarterly MMR) | Yes – Ranked 10 | Yes – Ranked 9 | | |
| WIA Adult & Dislocated Worker Entered Employment Rate (Rank between 1-13 on State Quarterly MMR) | Yes – Ranked 1 | Yes – Ranked 10 | | |
| Wagner-Peyser entered Employment Rate (Rank between 1-13 on State Quarterly MMR) | Yes – Ranked 8 | Yes – Ranked 6 | | |
| Short Term Veterans Entered Employment Rate (Rank between 1-13 on State Quarterly MMR) | Yes – Ranked 8 | Yes – Ranked 6 | | |
| Wagner-Peyser Percent of Job Openings Filled (Rank between 1-13 on State Quarterly MMR) | Yes – Ranked 7 | Yes – Ranked 8 | | |
| Met the minimum percentages set on 6 out of 8 Performance Standards established in Attachment F. | YES – Met Minimum on 8 of 8 | YES – Met Minimum on 8 of 8 | | |
| Obtained an overall system score of 90% or higher on the Career Center Standards | Yes – 100% | | | |
| Element B | | | | |
| Met the accelerated percentages set on 5 out of the 8 Performance Measures established in Attachment F | YES – Met Accelerated on 5 of 8 | YES – Met Accelerate d on 6 of 8 | | |
| Element C | | | | |
| Met a minimum score of 75 or higher on the CSB performance evaluation related to the annual state programmatic monitoring results | Available at the end of the year | | | |

BW13-002-001 - Attachment F
Performance Standards July 1, 2016 - June 30, 2017

| | Measure | Quarter 1 | | | Quarter 2 | | |
|---|--|-----------|-------------|-----------|-----------|-------------|-----------|
| | | Minimum | Accelerated | Actual | Minimum | Accelerated | Actual |
| 1 | Performance Funding Model Placement Rate | | | 1785/6282 | | | 1892/6703 |
| | | 20% | 20% | 28.4% | 20% | 20% | 28.2% |
| 2 | Performance Funding Model Business Engagment Survey | | | | | | |
| | | 161 | 215 | 180 | 323 | 430 | 424 |
| 3 | Business Survey Return Rate | | | | | | |
| | | 30% | 33% | 38% | 30% | 35% | 32% |
| 4 | Business Satisfaction Rate | | | | | | |
| | | 9 | 9.5 | 9.38 | 9 | 9.5 | 9.45 |
| 5 | Referral/placement ratio by industry | | | 329/1332 | | | 1053/3056 |
| | | 23% | 26% | 24.7% | 23% | 26% | 34.5% |
| 6 | WIOA Youth Positive Outcome Rate | | | 34/34 | | | 69/69 |
| | | 90% | 95% | 100.0% | 90% | 95% | 100.0% |
| 7 | WIA Youth Educational Functioning Grade Level Gain Rates in Math and/or Reading and/or Language | | | 7/8 | | | 19/21 |
| | | 70% | 75% | 87.5% | 70% | 75% | 90.5% |
| 8 | Youth scholarship expenditure rate | | | | | | |
| | | 5% | 6% | 18.2% | 10% | 11% | 40.7% |
| | | | | | | | |
| | | | | | | | |
| | TABLE ASSUMPTIONS: | | | | | | |
| | Table calculations are based on the assumption that no measures have been removed from this attachment. | | | | | | |
| | Table calculations are based on the following rounding rules: Round Up for .6 through .9, Round Down for .1 through .5 | | | | | | |

Information Brief

Local Customer Satisfaction Survey Results – Job Seekers

Background

The Customer Satisfaction Survey instrument in use in our career centers appears on all stand-up computer stations and on the WSS and TSS computers. Signage, pop-up reminders and staff engagement have been used to encourage participation.

Results

During the first quarter October 1, 2016 through December 31, 2016, 974 surveys and 465 comments were received. Actual comments are not shared in this brief due to the volume of comments received; however a summary of those comments is shown below and they are shared with the Contractor to support continuous improvement efforts.

- **Of 15 Services Listed, The 5 Highest Valued Services Are:**
 1. Resume Development
 2. Job Search Assistance
 3. Skills and Interests
 4. Employment Workshops
 5. Skills and Interests
- **The four Industry Communities or Service Areas Listed in Order of Highest Customer Traffic to Lowest.**
 1. General
 2. Not Applicable
 3. Workforce Services Room (Customer Registration)
 4. Healthcare & Professional
- **92.6% Were Either Very Satisfied Or Satisfied With Staff**
- **89.1% Indicated The Services And Information Provided Would Be Helpful With Their Employment Efforts**
- **82.7% Felt Prepared To Move Forward With Their Goals After Their Visit**

Summary of Comments

CSB asked "Is there anything else you would like to add to help us improve the services at the Career Center", and received 465 responses as follows:

- 373 were positive or praised the staff
- 14 requested more accommodations, such as chairs and stools to use at the kiosks, make EFM more user friendly, more staff, reopen Titusville, open more locations, upgrade videos
- 4 were negative (overwhelmed with the amount of information, poor customer service, too little information, not enough staff, EFM system is useless, better information up front about dress code)
- 30 requested 'more services' such as have Microsoft classes (power point, excel, etc.), create a Transition Assistance Program, offer internships, get more jobs, tell customers on the phone about the dress code, see a staffing specialist on the first visit, have ex-offender workshops, provide wi-fi, hang a floorplan in the common area, treat everyone the same
- 44 respondents simply said 'no', 'n/a' 'not at this time' or 'none'

Grow the Resources of the Board Report

Updated 01/24/2017

| GRANTS (Federal, State and Local Competitive and Non-competitive) | | | | | | | |
|---|---|--|----------------|----------------|--|--|--------------|
| Grant Name | Partners | Funding Source | Amount Pending | Amount Awarded | Grant Focus | Status | Staff Lead |
| Cyber-Security Trade Adjustment Assistance Community College & Career Training Grant (TAACCCCT) Time Frame: 10/1/13 to 9/30/17 | Eastern Florida State College (EFSC) | Federal - USDOL | | \$15,000 | CSB focus as a partner for this grant was social media campaigns and assisting with tracking student outcomes. | This is the final year of our partnership on this grant which ends in September 2017. | Don Lusk |
| Job- Driven Grant (JD-CD) Time Frame: 8/1/14 – 6/30/17 | Regions 11 (Flagler/Volusia) & 9 (Alachua/Bradford) | Federal USDOL NEG via State – CSF | | \$715,000 | Dislocated Workers & UC Claimants Likely to Exhaust Benefits | Grant was extended until June 30, 2017. CSB has obligated 95% and expended 93% of the grant allocation. Staff expects to be able to expend all available \$ by grant expiration. | James Watson |
| AARP Foundation Back to Work 50+ Women's Economic Stability Incentive Initiative (WESI) Time Frame: 3/1/15 – 2/28/19(?) | EFSC, Women's Center & Aging Matters in Brevard | Social Innovation Fund (SIF) through AARP Foundation | | \$129,500 | Offering unemployed women information sessions; computer, financial literacy, and job skills training; coaching and job search assistance for women ages 50-64. | Coaches at EFSC and CSB are working with customers to achieve work and training goals. There are over 80 active cases within the total caseload. The next wave is scheduled for February 2017. Year 3 is set to begin 3/1 and AARP Foundation recently revealed the availability of Year 4 funding. | Jana Bauer |
| Florida Sector Partnership National Emergency Grant Time Frame: 7/1/15-6/30/17 | DEO | USDOL through DEO | | \$765,000 | Advanced Manufacturing utilizing a Sector Strategy approach to assist with relevant skills training and OJT training dollars to place dislocated workers in the manufacturing sector to fill the employment gaps. Internally branded as Advancing in Manufacturing (AIM) for community identity and participation. | Staff continues to endeavor to work with manufacturing businesses to provide services which assist in meeting talent pipeline needs. CSB has obligated 22% and expended 20% of the funding. Staff expects funding to be fully expended by end of grant period. | Tina Berger |

Grow the Resources of the Board Report

Updated 01/24/2017

| | | | | | | |
|---|--|---|--------------------|---|---|-----------------------|
| <p>H-1B American Promise Grant (APG)</p> <p>Time Frame: 01/01/17 – 12/31/20</p> | <p>LWDB 12 - Central Florida</p> | <p>USDOL</p> | <p>\$2,380,337</p> | <p>This project will target high-growth jobs aligned with the Information Technology (IT) and IT-Related industry sector, ranging from entry-level occupations to high-level management positions in LWDB Region 12 & 13 using a sector strategy approach.</p> | <p>Grant announcement received on November 16th. January 2017 is the official start date of this grant. Staff working on implementation plan.</p> | <p>Judy Blanchard</p> |
| <p>Cooperative Outreach Program with Moore Communications and CareerSource Florida</p> | <p>CareerSource Florida & Moore Communications</p> | <p>Wagner Peysner State Level Funding</p> | <p>\$27,219</p> | <p>This funding is allocated based on our region size and is focused on strengthening CSF network brand, influencing action by business/job seekers to use CSB services, connect business with talent and to offset communication outreach costs and support local efforts.</p> | <p>Scope of work: Social media and website content strategy training for eight CSB staff, multimedia campaign to attract and recruit the engineers Brevard's businesses want and a multimedia campaign to meet the goals of the Governor's Reemployment Challenge.</p> | <p>Denise Biondi</p> |
| <p>Hurricane Matthew Dislocated Worker Grant</p> <p>Time Frame: 12/1/2016 - 9/31/2017</p> | <p>None</p> | <p>USDOL via DEO</p> | <p>\$2,576,356</p> | <p>The purpose of this award is to provide temporary employment to eligible participants on:</p> <ul style="list-style-type: none"> Projects for clean-up, demolition, repair, renovation, and reconstruction of destroyed public structures, facilities, and lands within the affected communities, as well as private non-profit properties. Humanitarian assistance—actions designed to save lives, alleviate suffering, and maintain human dignity in affected areas. | <p>CSB award \$936,851 on 11/28/2016. Depending on the expenditure of initial award, CSB may be able to receive supplemental awards for this grant. Project manager and career center staff have been hired for this grant. We currently have four workites and eight individuals hired for cleanup, restoration and humanitarian aid due to the impact of hurricane Matthew.</p> | <p>Jim Watson</p> |

Grow the Resources of the Board Report

Updated 01/24/2017

UNRESTRICTED REVENUES (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)

| Name of Funding | Partners | Funding Source | Amount Pending | Amount Awarded | Grant/Contract Focus | Status | Staff Lead |
|---|---------------------------|-------------------------------|----------------|-------------------------------------|---|--|----------------|
| Eastern Florida State College Engagement/ Industry Advisory Councils Time Frame: 8/1/2013 - Indefinite | None | Eastern Florida State College | | \$40,000/ Annually starting 9/15/14 | Student data research and Industry Advisory Councils include: Manufacturing & Engineering Technology; Computer Science & Information Technology; Business Administration & Office Technology; and Healthcare & Life Sciences | Third year of a continuing contract. Received \$116,400 total to date. Submitted employment data on over 2,300 students, facilitated 45 industry councils held to date and introduced new Transportation, Logistics & Maritime Industry Council on Sept 15, 2016. | Judy Blanchard |
| Ticket to Work (TTW) Program Time Frame: None | None | Social Security Admin. | | \$119,122 | Focused on eligible TTW customers who want to return unsubsidized employment using the Employment Network (EN). | Staff continue to work with eligible customers are interested in work or training. EN continues to progress at a modest pace with 41 tickets being assigned. | James Watson |
| Florida Partnership Plus Time Frame: Indefinite | Vocational Rehabilitation | Social Security Admin. | Unknown | | Exiting Voc. Rehab participants who have found employment and are currently receiving SSI or SSDI. CSB will provide Employment Network mandatory follow up services. Funds are reported as part of the SSA TTW program and our unrestricted. We have received payment for (4) four BSA to date. | Application Process complete. CSB eligible to receive referrals, 14 BSA requests received to date . For each referral CSB will receive compensation in two forms: (1) \$1000 for any participant exiting that remains employed at SGA (Substantial Gainful Activity) for a seven month duration. (2) \$500 for written benefit summary analysis (BSA) completed by a certified Community Partner Work Incentive Coordinator (CPWIC). CSB has received \$1,500 so far this year. | James Watson |

Grow the Resources of the Board Report

Updated 01/24/2017

| Healthcare Sector Strategy | Health First, EDC, City of Melbourne, BPS-Career & Technical Education, BPS-Adult Education, Circles of Care, Health Council, and additional Industry, Educational and other stakeholders yet to be identified. | Private Sector Grant | Monthly Cost Reimbursement | \$91,351 | Employ a Healthcare Sector Strategist to coordinate Healthcare Sector Strategy to facilitate solutions for current workforce needs, projections for workforce issues over the next five years, and resources to meet both long and short term goals as established by the industry as a whole. | The Sector Strategy kick off was held on 12/14/16 with excellent attendance by health care employers, training vendors and others with a stake in the outcome of this effort. The meeting included presentations of the survey data and an overview by Mary Lou Brunell of the Florida Healthcare Workforce efforts. Group work at the event resulted in a list of follow up actions and groups necessary to move the sector strategy forward. | Carol Brooks Macrander |
|--|---|-------------------------------------|----------------------------|------------------|--|--|------------------------|
| City of Palm Bay – Juniors to Jobs Program Time Frame: Summer of 2017 | US Conference of Mayors (USCM), City of Palm Bay | Palm Bay & USCM – Dollar WISE Grant | \$27,000 | To Be Determined | Using a combination of \$ from Palm Bay and USCM, CSB will facilitate the “Juniors to Jobs” summer youth training program focusing on teaching 30 high-school juniors the skills they need to obtain employment. | CSB will be responsible for conducting the Foundations Training for the 2017 program. Planning will begin in Spring of 2017. Palm Bay will be handling all student and internship recruitment. | Jana Bauer |
| City of Cocoa – Youth Employment Program Time Frame: Summer of 2017 | City of Cocoa | City of Cocoa | \$40,000 | | Using funding from the City of Cocoa, CSB will facilitate a summer youth training program focusing on teaching 22 high school juniors and seniors the skills they need to obtain employment. This includes a paid Work Experience piece with the City. | Cocoa and CSB have an agreement for year two in progress. This year the City will be the employer of record for the work experience component. CSB delivered the contract to the City for review on 12/20. An initial planning meeting was held and all timelines have been developed for 2017. | Jana Bauer |

Grow the Resources of the Board Report

Updated 01/24/2017

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|--|-------------------------------------|---------------------------------------|-----------------|--|--|---------------------|
| <p>Tobacco Free Florida</p> <p>Time Frame: Indefinite</p> | <p>Florida Department of Health</p> | <p>Bureau of Tobacco Free Florida</p> | <p>\$22,425</p> | <p>The Bureau of Tobacco Free Florida (BTFF) partners with Florida RWB's to promote the "3 Free and Easy Ways to Quit" program to help clients quit tobacco and improve their employability. While this program is available free to all Florida residents, the Department of Health targets workforce clients and reward LWDB's for each client referral.</p> | <p>For Program Year 2015-2016, CareerSource Brevard has obtained \$14,925 in unrestricted funding, producing 478 referrals in Brevard County. A portion of the funds was expended on staff incentives and PY 15-16 All Staff Event. For the first quarter PY 2016-17 we have earned \$6,224.50.</p> | <p>Marina Stone</p> |
| <p>NextGen Woodfound Assessment Project</p> <p>Timeframe: Jan 2017 – Jan 2018</p> | <p>Wells Fargo</p> | <p>Wells Fargo</p> | <p>\$8,500</p> | <p>Using funding donated from Wells Fargo for program support to the NextGen program. Plans include the purchase of a personality and career interest assessment tool for all young adults, to be facilitated in the orientation.</p> | <p>Funding has been awarded as of 09/28/16 and funding was received on 11/1/16. Staff is currently working to launch the use of this new tool. Staff will launch in January 2017. CSB is partnering with Junior Achievement to share the tool with BPS students.</p> | <p>Jana Bauer</p> |

WORKFORCE OPERATIONS COMMITTEE (WOC)

ATTENDANCE RECORD

| PY 2016-2017 | Aug | Nov | Feb | May |
|-----------------|-----------|-----|-----|-----|
| | | | | |
| Beal, Shawn | new 10/16 | P | | |
| Coxwell, Dale | P | A | | |
| Heller, Nancy | P | P | | |
| Jones, Danielle | A | P | | |
| Just, Paula | P | P | | |
| Patel, Amar | P | P | | |
| Taibl, Ron | P | P | | |