



**Executive Committee Meeting**  
**Monday, April 30, 2018 - 4:00pm**  
**CSB Boardroom**  
*(Teleconference 321-394-0707)*

Attendees: Paula Just (Chair), Daryl Bishop, Susie Glasgow, Robert Jordan,  
Travis Mack, Mike Menyhart, Patty Stratton.

## Agenda

*To facilitate and be the catalyst for workforce development services  
that are responsive to the employment needs of Brevard County*

Page No.

**Call to Order**

**Introductions**

**Public Comment:**

**Action Items:**

- A. Approval of Executive Minutes for 2/5/2018 1 – 2

**Discussion/Information Items:**

- |  |              |         |
|--|--------------|---------|
| A. Summary of Governance/Finance Committee ( <i>no brief</i> ) | Daryl Bishop |         |
| B. Contractor Performance PY 17-18                             | Marci Murphy | 3 – 5   |
| C. Legislative Workshop  |              | 6 – 8   |
| D. PY18-19 Strategic Focus                                     |              | 9       |
| E. Grow the Resources of the Board                             |              | 10 - 16 |
| F. Next Executive Committee meeting date ( <i>no brief</i> )   |              |         |

**Adjourn**

*Meeting information is always available @ [careersourcebrevard.com](http://careersourcebrevard.com)  
For questions please call 321-394-0507 TTY: 711-321-394-0507*

**Upcoming Meetings:**

*All meetings are in the CSB Boardroom unless otherwise noted*

**January 2018**

25<sup>th</sup> Industry Workforce Committee-8:30am  
29<sup>th</sup> Executive Committee-4pm

**February 2018**

13<sup>th</sup> Board of Directors Annual Retreat-8am-Rockledge Career Center

**March 2018**

8<sup>th</sup> Career Center Committee-8:30am

**April 2018**

26<sup>th</sup> Industry Workforce Committee-8:30am  
30<sup>th</sup> Executive Committee-4pm

**May 2018**

15<sup>th</sup> Board of Directors-8am

**June 2018**

14<sup>th</sup> Career Center Committee-8:30am

**CareerSource Brevard (CSB)**  
Executive Committee Meeting  
February 5, 2018

**MINUTES**

**Members in Attendance:** Susie Glasgow (via teleconference), Paula Just (Chair), Patty Stratton (via teleconference), Travis Mack (via teleconference), Mike Menyhart (via teleconference).

**Members Absent:** Daryl Bishop, Robert Jordan.

**Staff in Attendance:** Judy Blanchard, Don Lusk, Richard Meagher, Marci Murphy, Lyn Sevin, Jeff Witt.

**Guests:** None

Paula Just called the meeting to order at 4:06pm.

**Public Comments:** There was no public comment.

**Action Items:**

Approval of Executive Committee Minutes

Motion to approve the Executive Committee minutes for October 30, 2017 made by Susie Glasgow and seconded by Mike Menyhart. Motion passed unanimously.

**Discussion/Information Items:**

Rockledge Relocation Analysis

Staff reviewed the analysis to determine cost savings to relocate the Rockledge center versus remaining in the current location when the lease expires in February 2019. Staff developed requirements to use when looking at other locations to include a reduction in annual costs and location. Working with several realtors, one location was found that met most of the parameters required by CSB. Unfortunately the square footage was higher than needed and the build out costs were estimated at \$300,000-\$500,000. In an effort to reduce current costs, staff negotiated with the current landlord to reduce costs by \$81,000 over three years. The facilities analysis resulted in the following conclusions: 1) The amount of facilities costs we are paying in Rockledge is fair market value 2) There are not any properties within our requirements that could reduce our costs 3) Staff was able to negotiate additional cost savings with the current landlord.

Annual Board Retreat

Ms. Murphy gave an overview of the Agenda for the Annual Retreat on February 20. She said that breakfast will be served at 8:00am and the Board meeting will begin at 8:30am. The meeting is expected to end by 10:30am. Year in Review presentation and training on the requirements of Form 1: Statement of Financial Disclosure will be given. Ms. Murphy encouraged attendance as the Audit and Bylaws will be presented for approval.

Contractor Performance Report

Ms. Murphy explained that the CSB Workforce Operations contract is cost reimbursement for direct program costs, however, profit is withheld from the Contractor until measurable performance outcomes are achieved. Payment of withheld profit uses a performance measurement model. She said that the Contractor had succeeded in meeting or exceeding the performance criteria and was paid all withheld costs. She also discussed her pleasure in working with the new contractor. They are innovative, have a large presence locally, give good feedback and are easy to work with.

Media Update

Ms. Murphy gave an update on the job placement issues from Regions 14 and 15 reported in the news media. She said that the Department of Economic Opportunity (DEO) and CareerSource Florida (CSF) are currently auditing those Workforce Boards and, in the meantime, CSF has created a task force to determine steps needed to prevent this happening again. She reassured members that CSB contracts with an independent monitoring firm, along with monitoring by DEO. There was discussion on monitoring and addressing media enquiries.

Grow the Resources of the Board

A matrix was shared showing grant opportunities, unrestricted revenue projects and partnerships that CSB is pursuing to help grow the resources of the Board.

**Adjournment:**

Paula Just adjourned the meeting at 4:46pm.

Submitted by,

Reviewed by,

(signature on file)  
Lyn Sevin

2/7/2018  
Date

(signature on file)  
Paula Just

(2/7/2018)  
Date



April 30, 2018

## **Information Brief**

### **Third Quarter Contractor Performance PY 2017-2018**

#### **Background**

The CSB Workforce Operations contract is cost reimbursement for direct program costs, however, profit is withheld from the Contractor until measurable performance outcomes are achieved. Payments of withheld costs are available to the Contractor to earn on a quarterly basis.

Payment of withheld profit uses a performance measurement model based on the following elements:

A) Meeting or exceeding 5 out of 9 measures as shown in the contract.

- ❖ Measures 1 through 7 - Rank at 13 or less on specific measures from the Monthly Management Report
- ❖ Measure 8 – Meet or exceed the minimum percentages set on 5 out of 8 Performance Standards established in the contract.
- ❖ Measure 9 - Obtain an overall system score of 90% or higher on the Career Center Standards

B) Meet or exceed the accelerated percentages set on 5 out of the 8 Performance Measures established in the contract.

C) Meeting or exceeding a minimum score of 75 on a Board performance evaluation related to programmatic monitoring results.

#### **PY 2017-18 Performance Results**

The Contractor succeeded in meeting or exceeding the performance criteria and was paid all withheld costs.

## Elements of Contractor Performance Earnings PY 17-18

Element A				
Objective/Criteria	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter
Meet 5 out of 9 measures below				
Welfare Transition Entered Employment Rate (Rank between 1-13 on State Quarterly MMR)	<b>No – Ranked 22</b>	<b>No – Ranked 20</b>	<b>No – Ranked 18</b>	
Welfare Transition Federal All Family Participation Rate (Rank between 1-13 on State Quarterly MMR)	<b>No – Ranked 21</b>	<b>No – Ranked 20</b>	<b>No – Ranked 20</b>	
WIA Adult Employed Worker Outcome Rate (Rank between 1-13 on State Quarterly MMR)	<b>Yes – Ranked 6</b>	<b>Yes – Ranked 1</b>	<b>Yes – Ranked 6</b>	
WIA Adult & Dislocated Worker Entered Employment Rate (Rank between 1-13 on State Quarterly MMR)	<b>Yes – Ranked 1</b>	<b>Yes – Ranked 1</b>	<b>Yes – Ranked 1</b>	
Wagner-Peyser entered Employment Rate (Rank between 1-13 on State Quarterly MMR)	<b>Yes – Ranked 6</b>	<b>Yes – Ranked 4</b>	<b>Yes – Ranked 9</b>	
Short Term Veterans Entered Employment Rate (Rank between 1-13 on State Quarterly MMR)	<b>Yes – Ranked 3</b>	<b>Yes – Ranked 3</b>	<b>Yes – Ranked 11</b>	
Wagner-Peyser Percent of Job Openings Filled (Rank between 1-13 on State Quarterly MMR)	<b>Yes – Ranked 9</b>	<b>Yes – Ranked 4</b>	<b>Yes – Ranked 11</b>	
Met the minimum percentages set on 5 out of 8 Performance Standards established in Attachment F.	<b>Yes – Met Minimum on 7 of 8</b>	<b>Yes – Met Minimum on 7 of 8</b>	<b>Yes – Met Minimum on 7 of 8</b>	
Obtained an overall system score of 90% or higher on the Career Center Standards	<b>Yes – 100%</b>			
<b>Element B</b>				

Met the accelerated percentages set on 5 out of the 8 Performance Measures established in Attachment F	<b>Yes – Met Accelerated on 5 of 8</b>	<b>Yes – Met Accelerated on 6 of 8</b>	<b>Yes – Met Accelerated on 6 of 8</b>	
<b>Element C</b>				
Met a minimum score of 75 or higher on the CSB performance evaluation related to the annual state programmatic monitoring results	Available at the end of the year			

The one measure not met was a new measure for increasing the number of customers being served by the Career Centers. The 3<sup>rd</sup> Quarter goal was to reach 19,938 customers and there were actually 18,850 reached. Contributing factors include Hurricane Irma, upgrades to EFM that have caused several problems with registering customers in the system, and low unemployment rates.



April 30, 2018

## **Information Brief**

### **Legislative Workshop**

#### **Background**

Supporting our efforts this program year to develop and implement a Local, State and Federal Legislative Advocacy Plan to cultivate stronger relationships with our Elected Officials, CareerSource Brevard (CSB) will be hosting a Legislative Workshop on May 2, 2018.

#### **Results**

Marci Murphy, along with key staff members, will host Local, State and Federal Elected Officials or their staff for a Legislative Workshop that has been designed to provide participants with information on the services and programs CSB offers to employers and jobseekers along with highlighting the current initiatives underway that support the development of the talent pipeline necessary to ensure the economic prosperity of Brevard County.

The Workshop will be held at the Rockledge Offices (boardroom) on May 2<sup>nd</sup>. Participants will enjoy breakfast and networking prior to the formal program. Identified staff will give presentations that focus on outlining the importance of our programs and services and will teach the participants how to guide their constituents to needed workforce services. All presentations will be followed by a question and answer session, affording an opportunity to also tell us what they need from us.

A panel of jobseekers and employers have also been secured to provide their personal success stories and how their working relationships with CSB has benefited their businesses. To close, participants will be given a guided tour of the Rockledge Career Center and will leave the workshop with a folder of resource material and collateral that can be referenced in the future as well as provided to their constituents.

A copy of the Workshop Invite and Agenda is attached to this Brief for your review.

# Requesting Your Presence



*Greetings Elected Officials,*

*You are invited to attend CareerSource Brevard's,  
business driven and talent focused, legislative workshop.*

*Let our team share what your Workforce Board is doing to support your constituents.*

***It's all about workforce talent...***

*Learn how to respond to statements and questions such as:*

*"I need a job', 'I need employees' and, 'What are you doing  
about supporting job development in Brevard County?"*

*Allow us to provide you with this support and other resources you may need.*

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## **CareerSource Brevard's Business Driven and Talent Focused 2018 Legislative Workshop**

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**Wednesday, May 2, 2018, 8:30am - 12:00pm**

CareerSource Brevard, Rockledge Career Center  
297 Barnes Boulevard, Rockledge, FL, 32955

**Kindly register by April 28th, 2018**

[Click here to register!](#) or Contact Lyn Sevin at (321) 394-0507

Thank you and we look forward to seeing you!

**1.321.504.7600 | [careersourcebrevard.com](http://careersourcebrevard.com)**



# Legislative Workshop

297 Barnes Blvd., Rockledge  
May 2, 2018, 8:30 am – 12:00 pm

## Agenda

- Breakfast, Registration & Networking 8:30 am – 9:00 am
- Presentation of CSB Programs & Services 9:00 am – 11:00 am
- Addressing Workforce Issues in Brevard
    - Questions & Answers
    - Review of Constituent Support Collateral
  - Employer Services
    - Questions & Answers
    - Review of Constituent Support Collateral
  - Jobseeker Services
    - Questions & Answers
    - Review of Constituent Support Collateral
- Customer Stories 11:00 am – 11:30 am
- Employer Partnerships
  - Jobseeker Successes
- Tour of CSB Rockledge Career Center 11:30 am – 12:00 pm



April 30, 2018

## Information Brief

### **PY18-19 Strategic Focus**

#### **Background**

With Brevard's unemployment rate hovering around 3.8%, finding workforce talent needed for businesses across every industry is becoming more difficult. CSB is continuing to focus on this challenge and committee strategies, actions and the President's goals will center around this in the following year. CSB has already put into place processes and initiatives that are helping to address the workforce shortage. In addition, an overarching theme will be added...**"Finding Hidden Talent and bringing more people into the Career Centers and into the Employ Florida Database, where businesses can find the talent they need."**

A company-wide brainstorming exercise was completed and many outstanding strategies were discovered. The list was reviewed and prioritized by the Senior Management Team. The next steps will include putting strategies and actions together for Committee review, input and status.



REVISED  
04/23/18

## Grow the Resources of the Board Report

**BOLD** denotes  
Revisions or Additions

<b>GRANTS</b> (Federal, State Local Competitive and Non-competitive)				
<b>Resource Information</b>	<b>Amount Awarded</b>	<b>Grant Focus</b>	<b>Current Status</b>	<b>Staff Lead</b>
<p>Grant Name: AARP Foundation Back to Work 50+ Women's Economic Stability Incentive Initiative (WESI)</p> <p>Time Frame: 3/1/15 – 02/28/2019</p> <p>Funding Source: Social Innovation Fund (SIF) &amp; AARP Foundation.</p> <p>Partner(s): NA</p>	\$263,936	Offering unemployed women information sessions; computer, financial literacy, and job skills training; coaching and job search assistance for women ages 50-64.	<p><b>We are currently one third of the way through year four of this grant. Current metrics through 04/13/18 for year 4 efforts include:</b></p> <ul style="list-style-type: none"> <li>• <b># Attended 7 Smart Strategy Workshops – 111 (44% of goal)</b></li> <li>• <b># started coaching program – 54 (36% of goal)</b></li> <li>• <b># Hired – 17 (26% of goal)</b></li> <li>• <b>Average hourly wage - \$15.51</b></li> </ul> <p><b>Upcoming cohorts:</b></p> <ul style="list-style-type: none"> <li>• <b>Wave 16 – May 2018</b></li> <li>• <b>Wave 17 – June 2018</b></li> <li>• <b>Wave 18 –August 2018</b></li> <li>• <b>Wave 19 – October 2018</b></li> </ul>	Jana Bauer
<p>Grant Name: Florida Sector Partnership National Emergency Grant</p> <p>Time Frame: <b>7/1/15-6/30/18</b></p> <p>Funding Source: USDOL through DEO</p> <p>Partner(s): NA</p>	\$865,000	Advanced in Manufacturing (AIM) utilizing a Sector Strategy approach to assist with relevant skills training and OJT training dollars to place dislocated workers in the manufacturing sector & to fill the employment gaps.	<p><b>This program has been extended until 6/30/2018 and has been allotted an additional \$50,000 for manufacturing &amp; health care skills training for dislocated workers and employed worker training. CSB has assisted 131 participants with this program to date.</b></p>	Tina Berger
<p>Grant Name: H-1B American Promise Grant (APG)</p> <p>Time Frame: 01/01/17 – 12/31/20</p> <p>Funding Source: USDOL</p> <p>Partner(s): LWDB 12 Central Florida</p>	\$2,380,337	This project will target high-growth jobs aligned with the Information Technology (IT) and IT-Related industry sector, ranging from entry-level occupations to high-level management positions in LWDB Region 12 & 13 using a sector strategy approach.	<p><b>APG Kick off was success with 70+ attendees from education, industry and staffing professionals. Responses in 4 breakouts garnered abundance of data to be discussed in our April IT Committee meeting. We'll assign teams to address these workforce challenges. Group and one-on-one presentations continue to generate interest in the APG which drives up participant interest. We are now concentrating on participant selection and admittance to the Cert courses leading to employment outcomes.</b></p>	Gary Sulski

**GRANTS** (Federal, State Local Competitive and Non-competitive)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
<p>Name: Cooperative Outreach Program with Moore Communications and CareerSource Florida</p> <p>Time Frame: 01/01/17 – 12/31/20</p> <p>Funding Source: Wagner Peyser State Level Funding</p> <p>Partner(s): CareerSource Florida &amp; Moore Communications</p>	<p>\$31,406</p>	<p>This funding is allocated based on our region size and is focused on strengthening CSF network brand, influencing action by business/job seekers to use CSB services, connect business with talent and to offset communication outreach costs and support local efforts.</p>	<p><b>Two six month talent recruitment campaigns have launched:</b></p> <p><b>Engineer Recruitment campaign: Targeting 5-10 year-experienced Systems, Mechanical and Electrical, engineers from high yield cities such as: NYC, Wichita, select cities in TX and CA. To date, CSB recruiters reported that Houston should be added due to layoffs. As a result spending was re-routed to this area to seize engineers. Other respondents are building relations with our recruiters to get them hired locally. We have seen a few engineers that are not US citizens. The campaign is likely being shared with friends and family.</b></p> <p><b>The new Healthcare Recruitment Campaign for Facebook and Google ads were launched on 4/25. The campaign tactics are same as the engineer campaign, in that respondents will share their email address for more information. Direct mail sequence and a landing page are part of the multi media campaign. Goal: target Registered Nurses, and all levels of Medical Assistants, and Licensed Practical Nurses, Nurse educators, and IT</b></p> <p><b>We expect more than 300 leads per campaign for CSB's recruitment team to engage, support and provide connections with Brevard's hiring managers.</b></p>	<p>Denise Biondi</p>

<b>GRANTS</b> (Federal, State Local Competitive and Non-competitive)				
<b>Resource Information</b>	<b>Amount Awarded</b>	<b>Grant Focus</b>	<b>Current Status</b>	<b>Staff Lead</b>
<p>Grant Name: Hurricane Matthew Dislocated Worker Grant</p> <p>Time Frame: 12/1/2016 - 9/31/2018</p> <p>Funding Source: USDOL through DOE <a href="#">(DWG)</a></p> <p>Partner(s): NA</p>	\$4,523,092	Projects for clean-up, demolition, repair, renovation, and reconstruction of destroyed public structures, facilities, and lands within the affected communities.	This grant is focusing on an array of projects in cities, county, and the wildlife refuge as well as other locations where damage occurred. Brevard has received an additional \$2,800,000 funding and an extension until 9/31/18 for Phase II. This grant and our projects were reviewed by DEO and USDOL during the week of 4/12. The review was good and an additional \$1.7 remaining in the statewide pool of available money may be dedicated to Brevard.	Jim Watson
<p>Hurricane Irma Dislocated Worker Grant</p> <p>Time Frame: 09/07/2017 - 9/31/2018</p> <p>Funding Source: USDOL through DEO <a href="#">(DWG)</a></p> <p>Partners: NA</p>	\$1,270,000	Projects for clean-up, demolition, repair, renovation, and reconstruction of destroyed public structures, facilities, and lands within the affected communities. Grant allows for the expenditure of training funds to support DWG workers transitioning out of the temporary work.	CSB has received several increases to Irma funding totals based on expenditures and local needs. Staff is currently working with DEO to find additional funding to continue current and potential lists of projects.	Jim Watson
<p><b>Grant Name: Governors Challenge</b></p> <p><b>Time Frame: 01/01/2018 – 12/31/2018</b></p> <p><b>Funding Source: DEO using WIOA Funding</b></p> <p><b>Partners(s): None</b></p>	\$20,000	The focus of this grant is provide assistance to individuals who have relocated from Puerto Rico and the Virgin Islands due to Hurricane Maria. Allowable activities include: outreach to targeted populations, assessment of needs, and the provision of WIOA services to help eligible participants regain employment.	The current plan for this grant is to focus on establishing English as Second Language (ESOL) classes for those who have relocated to Brevard County. Staff is working with Adult Education staff to provide both individual and group sessions as needed to serve the target population. CSB recently added an additional temporary Project Manager to implement services.	Jana Bauer
<p><b>Grant Name: Irma &amp; Maria Evacuees</b></p> <p><b>Time Frame: 10/01/2017 – 09/30/2018</b></p> <p><b>Funding Source: USDOL through DEO (DWG)</b></p> <p><b>Partners(s): None</b></p>	\$125,000	The priority focus of this grant funding is also for persons who have relocated from Puerto Rico and the Virgin Islands due to Hurricane Maria. It can also be used for other dislocated workers. Funds can be used for a variety of services to assist in training & employment.	The current plan for this grant is to focus on creating a series of workshops currently being modeled in Central Florida for “Welcome Workshops for Latino Newcomers”. This community orientation process will be linked with career preparation services.	James Watson

**GRANTS** (Federal, State Local Competitive and Non-competitive)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
<p>Grant Name: Soft Skills Pilot Grant</p> <p>Time Frame: 07/01/2017 - 10/31/2018</p> <p>Funding Source: CS Florida- SS Initiatives Grant</p> <p>Partners: SHRM, AARP, EDC</p>	<p>\$267,968</p>	<p>Pilot program to build on our Sector Strategy initiatives by listening to the voice and concerns of industry. In Phase One we will offer 500 participants basic soft skills training thru a national partner that is practical, self-paced, credentialed and credible to employers and monitor hiring and retention patterns for positive results.</p>	<p>Staff has completed the selection of WIN Soft Skills Program curriculum/ software provider (eLearning version) and has started the implementation of the program to job seekers and others who qualify. The activity includes “Train the Trainer”, research of reselling the service to local interested business, assessment follow-up tool for employers. The implementation is well underway.</p>	<p>Foy Staley</p>
<p>Grant Name: Nursing Career Pathways Training Proposal</p> <p>Time Frame: 11/01/2017 - 08/31/2019</p> <p>Funding Source: CS Florida – SS Initiatives Grant</p> <p>Partner(s): Macedonia Community Development Corp. (MCDC)</p>	<p>\$350,387</p>	<p>Focused on filling training program vacancies with a talent pipeline to address the nursing shortage. Contracting services for pipeline recruiting efforts through Macedonia Community Development Corporation (MCDC) to recruit 300 prospects for healthcare training as part of an enrollment funnel for 23 LPN trainees, 20 CNA or PCA trainees to enter training programs by 4/30/2019. One Staffing Specialist position is also funded through the grant.</p>	<p>50 LPN candidates and 35 CNA/PCA candidate have been referred to training. Candidates are engaged by staff and going through eligibility processes. Some candidates have decided not to pursue, while others are remediating for the TABE test in order to become eligible.</p> <p>CSB held a Healthcare Career Exploration Workshop in Titusville, 14 attendees and 6 have applied for training resources</p> <p>Outreach materials and a career pathway landing page is being developed</p> <p>So far, 6 LPN and 7 CNA scholarships approved to date</p>	<p>Megan Cochran</p>
<p>Grant Name: Apprenticeship FLA</p> <p>Time Frame: 04/30/2018 - 04/30/2019</p> <p>Funding Source: CS Florida</p> <p>Partner(s): Adult Basic Education; Various Apprenticeship Programs</p>	<p>\$107,970</p>	<p>CSB in partnership with Brevard Adult Education plans to create a Registered Pre-Apprenticeship program that would provide foundational skills for all trade occupations that have existing Registered Apprenticeship programs. Partners include:</p> <ul style="list-style-type: none"> <li>-Space Coast Machinist Apprenticeship Program, Inc. (SCMAP),</li> <li>-Brevard Air Conditioning Contractors Association (BACCA),</li> <li>- ABO Apprenticeship (Coastal Mechanical),</li> <li>-Machine Training Solutions (MTS)</li> </ul>	<p>Staff applied for this grant on 03/20/2018. We are awaiting a decision on whether the grant will be approved.</p>	<p>Tina Berger</p>

**UNRESTRICTED REVENUES** (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
<p>Grant Name: Eastern Florida State College (EFSC) Student Engagement/ Industry Advisory Councils</p> <p>Time Frame: 8/1/2013 - Indefinite</p> <p>Funding Source: EFSC</p> <p>Partner(s): NA</p>	<p><b>\$176,400</b> As of 3/31/2018</p>	<p>Student data research and Industry Advisory Councils include: Manufacturing &amp; Engineering Technology; Computer Science &amp; Information Technology; Business Administration &amp; Office Technology; Transportation, Logistics &amp; Maritime; Healthcare &amp; Life Sciences</p>	<p><b>We are in our 5th year of this activity. CSB has facilitated 63 industry councils held to date.</b></p> <p>The councils are comprised of groups of industry and technical leaders in the field to advise the college administrators and faculty on development of quality career and technical education programs.</p>	Michelle Jones
<p>Grant Name: Ticket to Work (TTW) Program</p> <p>Time Frame: Indefinite</p> <p>Funding Source: Social Security Administration</p> <p>Partner(s): Vocational Rehabilitation</p>	<p><b>\$206,746</b> To Date</p>	<p>Focused on eligible TTW customers who want to return unsubsidized employment using the Employment Network (EN).</p>	<p><b>Staff continue to work with eligible customers who are interested in work or training. EN continues to progress at a modest pace with 45 tickets being assigned. Receipts through 6/30/17 are \$158,878; year-to-date this year \$47,868; cumulative total of \$206,746.</b></p>	Jim Watson
<p>Grant Name: Florida Partnership Plus</p> <p>Time Frame: Indefinite</p> <p>Funding Source: Social Security Administration</p> <p>Partner(s): Vocational Rehabilitation</p>	<p><b>\$11,500</b> To Date</p>	<p>Exiting Voc. Rehab participants who have found employment and are currently receiving SSI or SSDI. CSB will provide Employment Network mandatory follow up services. Funds are reported as part of the SSA TTW program and our unrestricted.</p>	<p><b>Application Process complete. CSB eligible to receive referrals, 24 BSA requests received to date. For each referral CSB will receive compensation in two forms: (1) \$1000 for any participant exiting that remains employed at SGA (Substantial Gainful Activity) for a seven month duration. (2) \$500 for written benefit summary analysis (BSA) completed by a certified Community Partner Work Incentive Coordinator (CPWIC). CSB received \$10,000 in PY 16-17. To date for 17-18, CSB received \$11,500.</b></p>	Jim Watson
<p>Grant Name: Tobacco Free Florida</p> <p>Time Frame: Indefinite</p> <p>Funding Source: Bureau of Tobacco Free Florida</p> <p>Partner(s): Florida Department of Health</p>	<p><b>\$35,662.50</b> To Date</p>	<p>The Bureau of Tobacco Free Florida (BTFF) partners with Florida RWB's to promote the "3 Free and Easy Ways to Quit" program to help clients quit tobacco and improve their employability. While this program is available free to all Florida residents, the Department of Health targets workforce clients</p>	<p><b>Program Year 2015-2016, CSB received \$14,925 in unrestricted funding, Program Year 2016-2017 CSB received \$12,637.50. For PY 2017-2018 we have earned \$8,100.00 to date.</b></p>	Marina Stone



**UNRESTRICTED REVENUES** (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
		and reward LWDB's for each client referral		
<p>Grant Name: Healthcare Sector Strategy</p> <p>Time Frame: 7/1/16 – 6/30/18</p> <p>Funding Source: Private Sector</p> <p>Partner(s): A variety of health care employers, training vendors and others.</p>	\$91,351	Employ a Healthcare Sector Strategist to coordinate Healthcare Sector Strategy to facilitate solutions for current workforce needs, projections for workforce issues over the next five years, and resources to meet both long and short term goals as established by the industry as a whole.	<p>The grant has been extended to June 30, 2018. Consortium Committees are addressing:</p> <ul style="list-style-type: none"> <li>• Current Brevard pipeline of CNAs, LPNs and RNs does not produce enough talent to fill local employer needs</li> <li>• Soft Skills are lacking in pipeline/workforce</li> <li>• Filling education training programs</li> <li>• Retention of healthcare-oriented students in Brevard County</li> <li>• Attraction of Nursing Faculty to fill vacancies</li> <li>• Next Brevard Healthcare Workforce Consortium meeting is August 28, 2018. Staff is working to secure continued funding for this effort.</li> </ul>	Megan Cochran
<p>Grant Name: City of Palm Bay – Juniors to Jobs Program</p> <p>Time Frame: <b>June – July 2018</b></p> <p>Funding Source: City of Palm Bay</p> <p>Partner(s): US Conference of Mayors</p>	\$27,000	Using a combination of \$ from Palm Bay and USCM, CSB will facilitate the “Juniors to Jobs” summer youth training program focusing on teaching 25 high-school juniors the skills they need to obtain employment.	Dates have been set for the 2018 Juniors to Jobs program. Training will be held June 4 – June 8, followed by an internship from June 18 – July 20. The students will graduate at the City Council meeting on July 19.	Jana Bauer
<p>Grant Name: City of Cocoa Youth Summer Employment Program</p> <p>Time Frame: Summer 2018</p> <p>Funding Source(s): City of Cocoa</p>	\$5,500	Using funding from the City of Cocoa, CSB will facilitate a summer youth training program focusing on teaching 22 high school juniors and seniors the skills they need to obtain employment. This includes	Dates have been set for the 2018 Cocoa Works program. Training will be held May 29 – June 1, followed by an internship from June 18 – July 20. The students will graduate at the City Council meeting on July 24. The City will be hosting 11 students this year.	Jana Bauer



**UNRESTRICTED REVENUES** (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
Partner(s): NA		a paid Work Experience piece with the City.		
Grant Name: AIM Manufacturing Summer Internship Program  Time Frame: Summer 2018  Funding Sources: Brevard County Manufacturing Companies  Partners(s): Brevard Public Schools	\$25,000	Using funding from local manufacturers, CSB will facilitate a summer youth training program focusing on teaching 10 high school juniors and seniors the skills they need to obtain employment. This includes a paid Work Experience piece in a local manufacturing company.	2018 AIM Summer Internship Program has six companies participating with 10 intern positions available. (Harris, MC Assembly, Knights, Hydronit, MTC Engineering, Paragon Plastics. internship from June 25 – Aug 3.	Tina Berger & Jana Bauer