



**Executive Committee Meeting**  
**Monday, November 5, 2018 - 4:00pm**  
**CSB Boardroom**  
*(Teleconference 321-394-0707)*

Attendees: Paula Just (Chair), Daryl Bishop, Susie Glasgow, Robert Jordan,  
 Travis Mack, Mike Menyhart, Patty Stratton.

## Agenda

*To facilitate and be the catalyst for workforce development services  
 that are responsive to the employment needs of Brevard County*

Page No.

**Call to Order**

**Introductions**

**Public Comment:**

**Action Items:**

A. Approval of Executive Minutes for 8/9/18	<i>Paula Just</i>	1 – 2
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**Discussion/Information Items:**

A. Rebuild Florida	<i>Marci Murphy</i>	3
B. THMP Card Processing Report		4 – 5
C. Grow the Resources of the Board		6 - 14
D. President’s Update (no brief)		

**Adjourn**

*Meeting information is always available @ [careersourcebrevard.com](mailto:careersourcebrevard.com)  
 For questions please call 321-394-0507 TTY: 711-321-394-0507*

**Upcoming Meetings:**

*All meetings are in the CSB Boardroom unless otherwise noted*

**November 2018**

15<sup>th</sup> Board of Directors-8:00am

**December 2018**

6<sup>th</sup> Career Center Committee-8:30am

**January 2019**

17<sup>th</sup> Industry Workforce Committee-8:30am

**February 2019**

4<sup>th</sup> Governance/Finance Committee-3:00pm

4<sup>th</sup> Executive Committee-4:00pm

14<sup>th</sup> Board of Directors-8:00am

**March 2019**

14<sup>th</sup> Career Center Committee-8:30am

**April 2019**

25<sup>th</sup> Industry Workforce Committee-8:30am

**May 2019**

6<sup>th</sup> Governance/Finance Committee-3:00pm

6<sup>th</sup> Executive Committee-4:00pm

16<sup>th</sup> Board of Directors-8:00am

**June 2019**

13<sup>th</sup> Career Center Committee-8:30am

**CareerSource Brevard (CSB)**  
Executive Committee Meeting  
August 9, 2018

**MINUTES**

**Members in Attendance:** Paula Just (Chair), Daryl Bishop, Susie Glasgow, Robert Jordan (via teleconference), Travis Mack (via teleconference), Mike Menyhart (via teleconference).

**Members Absent:** Patty Stratton

**Staff in Attendance:** Marci Murphy, Lyn Sevin.

**Guests:** None

Paula Just called the meeting to order at 4:00pm.

**Public Comments:** There was no public comment.

**Action Items:**

Approval of Executive Committee Minutes

Motion to approve the Executive Committee minutes for April 30, 2018 made by Robert Jordan and seconded by Daryl Bishop. Motion passed unanimously.

Review of President's PY17-18 Review

Marci Murphy gave a presentation on the accomplishments of her Annual Goals for PY17-18. The Executive Committee made comments and asked questions during the presentation. Motion to approve the President's compensation of 15% of annual base salary to be paid as a lump sum made by Susie Glasgow and seconded by Robert Jordan. Motion passed unanimously.

Paula Just opened the floor for discussion on the President's salary. Ms. Murphy agreed to step out of the room during discussion. Ms. Just said that she had reviewed market data which indicated that the CSB President is compensated at the second lowest of the medium sized regions in Florida. Discussion followed. Motion to award a 4% raise to bring the President's annual salary to \$121,680 made by Susie Glasgow and seconded by Daryl Bishop. Motion passed unanimously.

President's PY18-19 Proposed Goals

Ms. Murphy presented her Annual Goals for Program Year 2018-2019. There was discussion on legislative and engineering outreach. Motion to recommend approval of the President's goals for PY 2018-2019 to the next full Board of Directors made by Robert Jordan and seconded by Mike Menyhart. The motion passed unanimously.

**Discussion/Information Items:**

PY 18-19 Budget Update

Staff handed out budget update and identified the additional items to be funded. There was discussion on manufacturing via customer training and the Wish List.

Mike Menyhart left the meeting at 5.02pm.

Governance/Finance Meeting Report

Daryl Bishop gave a report on the Governance/Finance meeting held on August 6, 2018. Board training was discussed and Susie Glasgow offered her assistant up as a secret shopper.

Grow the Resources of the Board

A matrix was shared showing grant opportunities, unrestricted revenue projects and partnerships that CSB is pursuing to help grow the resources of the Board. There was discussion on the grant extensions for Hurricane Maria and the Soft Skills Pilot. There was also discussion on the National Health Emergency Opioid Dislocation Worker Grant and the EFSC advisory councils.

**Adjournment:**

Paula Just adjourned the meeting at 5:08pm.

Submitted by,

Reviewed by,

(signature on file)  
Lyn Sevin

8/16/18  
Date

(signature on file)  
Paula Just

8/16/18  
Date



November 5, 2018

## Information Brief

### Rebuild Florida

#### Background

[Rebuild Florida](#) is a partnership of Department of Economic Opportunity (DEO) and the U.S. Department of Housing and Urban Development (HUD), which approved funding to local communities for Florida's long-term recovery efforts after the 2017 hurricane season. Rebuild Florida Housing Repair funds will help eligible homeowners impacted by Hurricane Irma and individuals and families from Puerto Rico and the Virgin Islands displaced by Hurricane Maria. Rebuild Florida will repair and rebuild damaged homes across the hardest-hit communities of our state, with priority funding for those low-income residents who are most vulnerable, including the elderly, those with disabilities and families with children aged five and younger. Brevard County is one of the counties who qualify for such assistance. (See chart)

CareerSource Brevard has received \$133,650 funding to provide office space to support local operations of this program. This funding is for the first 6 months of the use of space. Innovative Emergency Management (IEM) is DEO's vendor for the program. Currently the Rockledge Career Center is housing approximately 12 IEM staff. The Rebuild Florida program operates Monday through Saturday and part of this funding will be used to offset the cost of contractor staff who are present during the hours that the building is open.

LWDB	COUNTIES
8	Bradford [zip code 32091]
8	Clay [zip codes 32091 and 32068]
8	Duval
11	Flagler [zip code 32136]
11	Volusia
12	Orange
13	Brevard
17	Polk
22	Broward
23	Miami-Dade
23	Monroe
24	Collier
24	Lee

Rebuild Florida's Housing Repair application process ends in December 2019 but this space will be needed for implementation of the actual repair process. IEM's Rebuild Florida work in Brevard includes more than the Housing Repair program and could last upwards to three years. Other programs funded through this grant include a construction workforce training program and small business assistance program.

#### Rockledge Career Center Impact

The following are impacts to the Rockledge Career Center with Rebuild Florida:

- Media/Press coverage. There was also an opening event.
- Suspension of specific child-friendly hours. Children are allowed anytime during IEM's stay
- Center is open for Rebuild Florida Friday afternoons and all day Saturday
- Traffic so far from Rebuild Florida has been slow. Most are signing up via on-line. Traffic should pick up as more people come in for their appointments.

November 5, 2018

## *Information Brief*

### **Customer Support Cards**

#### Background

Due to inconsistencies with handling of customer support cards causing a pending police investigation of a former C2 Global Professional Services (C2) employee, CareerSource Brevard's (CSB) President authorized Taylor, Hall, Miller & Parker (THMP), the company's external monitoring firm, to conduct a monitoring of CSB's Customer Support Card system. The report recommends the following: 1) The contractor, C2, pay CSB, the amount associated with the support cards listed in this report, for Program Year 2017-2018, that did not have a signed customer receipt form. 2) CSB modify their Customer Support Card process to ensure adequate internal controls and proper accountability. The THMP report will be available for review at the meeting.

#### Analysis

Following THMP card monitoring, staff examined two recommended modifications to the Customer Support Card process: (1) Improve current controls on preloaded gas and incentive cards by centralizing the card inventory in each career center; and (2) replacing the preloaded cards with reloadable debit cards that have no value until they are issued to customers and funds are downloaded onto the cards by the Finance Department.

Under the first option, the Finance Department would log new purchases of preloaded cards into the CSB Prepaid Card Tracking System (PCTS) and then transfer blocks of cards to center managers or their designee for secure safekeeping until they are distributed directly to customers. Career Counselors would prepare customer receipt forms but would not have access to the card inventory.

Under the second option, Career Counselors would issue a reloadable debit card with no initial value to customers requiring transportation assistance and/or incentives. They would prepare a support voucher request in the CSB Microix online purchasing system and retain a signed copy in their files. Each week the Finance Department would activate any new cards distributed to customers and download dollars to each debit card based on approved support voucher amounts.

Staff visited CareerSource Central Florida to observe their reloadable debit card system and also received input from CareerSource Okaloosa Walton, both use Global Cash Cards. The system eliminates having prepaid cards on hand, eliminates the need for inventories of physical cards, eliminates the need for a PCTS, and eliminates the reordering of cards. They pay no card fees or maintenance fees.

## **Outcomes**

When CSB's current inventory of preloaded cards is exhausted in two to three months, staff is considering replacing with reloadable debit cards for future customer support payments.

C2 has issued a check for the dollars associated with the unsigned customer receipt forms.



**BOLD** Denotes Revisions or Additions  
 ✓ Denotes a **NEW** grant or revenue stream

REVISED  
 10/29/2019

## Grow the Resources of the Board Report

**GRANTS** (Federal, State Local Competitive and Non-competitive)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
Grant Name: AARP Foundation Back to Work 50+ Women's Economic Stability Incentive Initiative (WESI)  Time Frame: 3/1/15 – 02/28/2019  Funding Source: Social Innovation Fund (SIF) & AARP Foundation.  Partner(s): NA	\$263,936	Offering unemployed women information sessions; computer, financial literacy, and job skills training; coaching and job search assistance for women ages 50-64.	<b>We are currently 75% of the way through year four of this grant. Current metrics through October 2018 for year 4 efforts include:</b> <ul style="list-style-type: none"> <li>• # Attended 7 Smart Strategy Workshops – 293 (116% of goal)</li> <li>• # started coaching program – 167 (111% of goal)</li> <li>• # Hired – 64 (96% of goal)</li> <li>• Average hourly wage - \$16.45</li> </ul> All cohorts have been completed for this calendar year. An additional cohort may be added in January. The final quarter will be focused on employment and training assistance.	Jana Bauer
✓ Grant Name: Back to Work 50+ (BTW 50+)  Time Frame: 3/1/19 – 12/31/2019  Funding Source: AARP Foundation  Partner(s): NA	\$65,000	CSB was selected to submit a grant application & plan which was approved to begin the AARP 50+ Services in Brevard County. The current program focused on Women ends 02/2/2019. This program will focus on all persons 50+. It will allow us continued use of AARP Foundation Logo, outreach support and educational materials	This grant will allow CSB to continue to offer some level of service for 50+ customers until 12/31/2019, with the potential for additional funding after 2019. Funding will support 1 FTE staff to conduct all workshops and additional expenses necessary to conduct 5 waves. Case management will be integrated into the career centers and offered countywide.	Jana Bauer
Grant Name: H-1B American Promise Grant (APG)  Time Frame: 01/01/17 – 12/31/20  Funding Source: USDOL  Partner(s): LWDB 12 Central Florida	\$2,380,337	This project will target high-growth jobs aligned with the Information Technology (IT) and IT-Related industry sector, ranging from entry-level occupations to high-level management positions in LWDB Region 12 & 13 using a sector strategy approach.	<b>Current grant activity includes continued meeting of subcommittees. Some notable activities include:</b> <ul style="list-style-type: none"> <li>• Creation of a definitive Occupational Reference Guide for IT Occupations.</li> <li>• Working with Apple Computers Brevard has been selected to implement a development program for mobile apps.</li> <li>• Working with local Chapter of ASIS an I.T. Association, to implement training required for Department of</li> </ul>	Gary Sulski

**GRANTS** (Federal, State Local Competitive and Non-competitive)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
			<p><b>Defense (DOD) contractors to implement the DOD 8570 Cybersecurity CISSP certification requirements.</b></p>	
<p>Name: Cooperative Outreach Program with Moore Communications and CareerSource Florida</p> <p>Time Frame: <b>10/01/18 – 06/31/20</b></p> <p>Funding Source: Wagner Peyser State Level Funding</p> <p>Partner(s): CareerSource Florida &amp; Moore Communications</p>	<p><b>\$31,406</b></p>	<p>This funding is allocated based on our region size and is focused on strengthening CSF network brand, influencing action by business/job seekers to use CSB services, connect business with talent and to offset communication outreach costs and support local efforts.</p>	<p><b>Two multi-media talent attraction and recruitment campaigns will begin in November:</b></p> <p><b>For the third year, CSB will launch an Engineer Recruitment campaign targeting 5-10 year-experienced Systems, Mechanical and Electrical, engineers from high yield cities such as: NYC, Wichita, select cities in TX and CA. More focus will be placed on partner placement services.</b></p> <p><b>New this year, CSB will launch an underemployed talent recruitment campaign targeting the underutilized labor force.</b></p>	<p>Denise Biondi</p>
<p>Grant Name: Hurricane Matthew Dislocated Worker Grant (DWG)</p> <p>Time Frame: <b>12/1/2016 - 9/31/2019</b></p> <p>Funding Source: USDOL through DOE DWG</p> <p>Partner(s): NA</p>	<p><b>\$6,013,500</b></p>	<p>Projects for clean-up, demolition, repair, renovation, and reconstruction of destroyed public structures, facilities, and lands within the affected communities.</p>	<p><b>CSB received an additional \$1,490,408 in funding for a total of \$6,013,500 and an extension of time until 09/30/2019. This grant is focusing on an array of projects in cities, county, and the wildlife refuge as well as other locations where damage occurred</b></p>	<p>Jim Watson</p>
<p>Hurricane Irma Dislocated Worker Grant (DWG)</p> <p>Time Frame: <b>09/07/2017 - 9/30/2019</b></p> <p>Funding Source: USDOL through DEO (DWG)</p> <p>Partners: NA</p>	<p><b>\$4,000,000</b></p>	<p>Projects for clean-up, demolition, repair, renovation, and reconstruction of destroyed public structures, facilities, and lands within the affected communities. Grant allows for the expenditure of training funds to support DWG workers transitioning out of the temporary work.</p>	<p><b>CSB received an extension until 09/30/2019. This grant is focusing on an array of projects in cities, county, and the wildlife refuge as well as other locations where damage occurred</b></p>	<p>Jim Watson</p>



**GRANTS** (Federal, State Local Competitive and Non-competitive)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
<p>Grant Name: Governors Challenge</p> <p>Time Frame: 01/01/2018 – 12/31/2018</p> <p>Funding Source: DEO using WIOA Funding</p> <p>Partners(s): None</p>	<p>\$20,000</p>	<p>The focus of this grant is provide assistance to individuals who have relocated from Puerto Rico and the Virgin Islands due to Hurricane Maria. Allowable activities include: outreach to targeted populations, assessment of needs, and the provision of WIOA services to help eligible participants regain employment.</p>	<p>The focus for this grant as a English as Second Language (ESOL) classes for those who have relocated to Brevard County. Staff is working with Adult Education staff to provide sessions as needed to serve the target population.</p>	<p>Wendi Bost</p>
<p>Grant Name: Maria Evacuees</p> <p>Time Frame: 10/01/2017 – <b>09/30/2019</b></p> <p>Funding Source: USDOL through DEO (DWG)</p> <p>Partners(s): None</p>	<p>\$125,000</p>	<p>The focus of this grant funding is for persons who have relocated from Puerto Rico and the Virgin Islands due to Hurricane Maria. Funds can be used for a variety of services to assist in training &amp; employment. The plan for this grant is to focus on creating a series of “Welcome Workshops for Latino Newcomers”.</p>	<p><b>CSB received a one year extension to 9/30/2019. Phase I of the activities for the target population have been completed. These activities included welcome workshops designed to assist Latino newcomers to acclimate themselves to employment on the mainland. The Phase I workshop had approximately 70 participants. Phase II planning is underway to continue efforts to serve the Latino population with career preparation services.</b></p>	<p>Wendi Bost</p>
<p>Grant Name: Soft Skills Pilot Grant</p> <p>Time Frame: 07/01/2017 - <b>06/30/2019</b></p> <p>Funding Source: CS Florida- SS Initiatives Grant</p> <p>Partners: SHRM, AARP, EDC</p>	<p>\$267,968</p>	<p>Pilot program to build on our Sector Strategy initiatives by listening to the voice and concerns of industry. In Phase One we will offer 500 participants basic soft skills training thru a national partner that is practical, self-paced, credentialed and credible to employers and monitor hiring and retention patterns for positive results.</p>	<p><b>This grant has been extended until 6/30/2019. CSB has served 380 of the 500 planned for the grant effort. 325 have completed the program and 65 are employed after the training. The Department of Economic Opportunity began offering the same soft skills online program as part of their “Ready to Work” Initiative. This soft skills program is now available to employers and job seekers free of charge. Even with this change CSB will complete the grant requirements and focus on the follow up activities which will demonstrate to DEO and others the value of soft skills training.</b></p>	<p>Foy Staley</p>
<p>Grant Name: Nursing Career Pathways Training Proposal</p> <p>Time Frame: 11/01/2017 - <b>06/30/2019</b></p> <p>Funding Source: CS Florida – SS Initiatives Grant</p>	<p>\$350,387</p>	<p>Focused on filling training program vacancies with a talent pipeline to address the nursing shortage. Contracting services for pipeline recruiting efforts through Macedonia Community Development Corporation (MCDC) to recruit 300 prospects for healthcare</p>	<p><b>This grant was extended an additional two months to 6/30/2019. To date, 15 LPN trainees and 18 CNA/PCA trainees have been enrolled. -We lost one LPN training provider (Harris Casel) and EFSC allowed scholarship recipients to apply to their LPN</b></p>	<p>Megan Cochran</p>

**GRANTS** (Federal, State Local Competitive and Non-competitive)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
<p>Partner(s): Macedonia Community Development Corp. (MCDC)</p>		<p>training as part of an enrollment funnel for 23 LPN trainees, 20 CNA or PCA trainees to enter training programs by 6/30/2019. One Staffing Specialist position is also funded through the grant.</p>	<p>program. Brevard Nursing Academy's LPN program was also recently added to the ITA vendor list, where both opportunities have captured most of the LPN enrollees.</p> <p>Recent activities to support the grant:  <b>METCA-ECC Recruitment Fair 8/9/18</b>  <b>Healthcare Virtual Chat 8/22/18</b>  <b>Healthcare Job/Career Fair 9/19/18</b>  <b>Walk to End Alzheimer's 9/22/18</b></p>	
<p>Grant Name: Florida Department of Economic Opportunity (DEO)/ National Health Emergency Opioid Dislocated Worker Demonstration Grant <b>ROUND 1</b></p> <p>Time Frame: 10/01/2017 - 09/31/2019</p> <p>Funding Source: USDOL Disaster Worker Grant (DWG)</p> <p>Partner(s):</p>	<p>(\$1,335,000)</p>	<p>This grant has two targets: (1) Servicing dislocated workers, new entrants into the workforce, directly impacted by or residing in a community heavily impacted by the opioid crisis. (2) Building the capacity of the workforce in occupations that can help address the opioid crisis; and assisting workers seeking to enter professions that could help in addressing the opioid crisis and its causes. States are the only eligible entities for these grants.</p>	<p>For Round 1 CSB was one of 5 workforce boards that expressed an interest in the funding. CSB responded to two separate requests for data and information by DEO.</p> <p><b>Florida did not get this Round 1 grant but USDOL has announced a second round of funding. CSB has submitted responses to DEO for Phase II funding. See Round 2 below.</b></p>	<p>TBA</p>
<p>✓ Grant Name: Florida Department of Economic Opportunity (DEO)/ National Health Emergency Opioid Dislocated Worker Demonstration Grant <b>ROUND 2</b></p> <p>Time Frame: TBA</p> <p>Funding Source: USDOL Disaster Worker Grant (DWG)</p> <p>Partner(s): Eckerd Connects &amp; Brevard Opioid Task Force.</p>	<p>(\$2,000,000)</p>	<p><b>This grant has two targets: (1) Servicing dislocated workers, new entrants into the workforce, directly impacted by or residing in a community heavily impacted by the opioid crisis. (2) Building the capacity of the workforce in occupations that can help address the opioid crisis; and assisting workers seeking to enter professions that could help in addressing the opioid crisis and its causes. States are the only eligible entities for these grants. Unlike the Round 1 grants, this opportunity was written to mirror the traditional DWG grants.</b></p>	<p>For Round 2 CSB was one of 2 workforce boards that expressed an interest in the funding. CSB has responded to the initial request by DEO for information. CSB has responded to a second set budgetary questions necessary for DEO to submit the grant request to the USDOL.</p>	<p>TBA</p>
<p>✓ Grant Name: <a href="#">Rebuild Florida</a></p>	<p>\$133,650 (Estimated)</p>	<p>Rebuild Florida is a partnership of DEO and the U.S. Department of Housing and Urban Development</p>	<p>The funding is for the first 6 months of the use of space. Innovative Emergency Management (IEM) is DEO's</p>	<p>Jeff Witt Or Don Lusk</p>

<b>GRANTS</b> (Federal, State Local Competitive and Non-competitive)				
<b>Resource Information</b>	<b>Amount Awarded</b>	<b>Grant Focus</b>	<b>Current Status</b>	<b>Staff Lead</b>
<p><b>Time Frame: 09/01/2018 – 03/31/2019</b></p> <p><b>Funding Source: DEO/ Community Development Block Grant – Disaster Recovery (CDBG-DR)</b></p> <p><b>Partner(s): Innovation Emergency Management (IEM)</b></p>		<p>(HUD), which approved funding to local communities for Florida's long-term recovery efforts after the 2017 hurricane season. Rebuild Florida Housing Repair funds will help eligible homeowners impacted by Hurricane Irma and individuals and families from Puerto Rico and the Virgin Islands displaced by Hurricane Maria. Rebuild Florida will repair and rebuild damaged homes across the hardest-hit communities of our state, with priority funding for those low-income residents who are most vulnerable, including the elderly, those with disabilities and families with children aged five and younger. CSB's role at the request of DEO is to provide space for the program.</p>	<p>vendor for the program. Currently the Rockledge Career Center is housing approximately 12 IEM staff. The Rebuild Florida program operates Monday through Saturday and part of this funding will be used to offset the cost of contractor staff who are present during the hours that the building is open.</p>	
<p>✓ <b>Grant Name: Department of Economic Opportunity Community Development Block Grant – Disaster Recovery (DR) Construction Industry Training</b></p> <p><b>Time Frame: Unknown</b></p> <p><b>Funding Source: DEO/ Community Development Block Grant – Disaster Recovery (CDBG-DR)</b></p> <p><b>Partner(s): Unknown</b></p>	Unknown	<p>CSB staff responded to the DEO request for information regarding a workforce training opportunity to address construction industry staffing needs. The training \$ amount has not been determined. The target is low to moderate income individuals. Brevard is one of 10 counties identified as impacted by Hurricane Irma designated to benefit from this funding.</p>	<p>Staff is awaiting further instructions regarding establishing a training program focused on the construction industry.</p>	James Watson
<p>✓ <b>Grant Name: FloridaMakes - NIST</b></p> <p><b>Time Frame: TBA</b></p> <p><b>Funding Source: VIA Florida Makes U.S. Department of Commerce National Institute of Standards &amp; Technology</b></p> <p><b>Partner(s): Innovation Emergency Management (IEM)</b></p>	(\$125,000)	<p>This grant was submitted in support of Florida Makes grant submission to the U.S. Department of Commerce National Institute of Standards &amp; Technology (NIST) to support the expansion of the AeroFlex Pre-apprenticeship Program in Brevard County.</p>	<p>CSB will support this grant by providing a dedicated program manager to oversee implementation of this program. This will include developing innovative outreach collateral for industry partners and job seekers. CSB will provide assessments, career advising, training funds and support services via WIOA formula funding. CSB expects to be notified of the outcome by 12/31/2018.</p>	TBA

<b>GRANTS</b> (Federal, State Local Competitive and Non-competitive)				
<b>Resource Information</b>	<b>Amount Awarded</b>	<b>Grant Focus</b>	<b>Current Status</b>	<b>Staff Lead</b>
<p>✓ <b>Grant Name: Aero-Flex Pre-Apprenticeship Program</b>  <b>Time Frame: 01/01//2019 - 06/30/2020</b></p> <p><b>Funding Source: CS Florida – Sector Strategies</b></p> <p><b>Partner(s): CareerSource Palm Beach, Tooling U, EDC, FloridaMakes, the Future’s Center for Apprenticeship &amp; Work Based Learning, SpaceFlorida, ASRC, Brevard Adult Ed, Northrup Grumman, Lockheed Martin, South Bay Workforce Investment Board, Training Funding Partners.</b></p>	(\$149,129)	<p>CareerSource Brevard (CSB) in partnership and collaboration with CareerSource Palm Beach (CSPB) intend to replicate a very successful, employer-driven pre-apprenticeship program that has been proven to support industry needs in California. The Aero-Flex Pre-Apprenticeship program will also meet the workforce development needs common to our region’s aerospace and aviation manufacturing industry partners. This unique training program provides a customized layer within the framework to allow each employer to design or ‘flex’ its own program, meeting not only needs of the industry but each participating employer.</p>	<p>This grant request was submitted to CareerSource Florida for \$149,129 with a leveraged local funds of \$189,125 for a total of \$338,254. This is a planning grant that is being coordinated with the NIST grant listed above. An outcome of the planning grant is to train 12 persons.</p> <p>Grant applications were due by 10/19/18. CSF indicates that notifications of award will be received by 11/30/2018.</p>	TBA
<p>✓ <b>Grant Name: Brevard Adult Education Pre-Apprenticeship Program Expansion</b>  <b>Time Frame: 01/01/2019 - 06/30/2020</b></p> <p><b>Funding Source: CS Florida – Apprenticeship Expansion</b></p> <p><b>Partner(s): Brevard Adult Education, Brevard Air Conditioning Contractors Association (BACCA), ABO Apprenticeship (Coastal Mechanical), Southeast Power Corporation, Brevard Electrical Apprenticeship Program, ABC Institute</b></p>	(\$100,000)	<p>CareerSource Brevard and the Brevard County School District’s Adult Education program has been coordinating with existing Registered Apprenticeship (RA) programs in the Local Workforce Development Board (LWDB) Area 13 for the last 12 months to expand the number of participants who select and succeed in apprenticeships. This effort’s focus is to minimize working in silos and to maximize collaboration. This collaboration has assisted in creating the Brevard Adult Education Pre-apprenticeship Program to support Building &amp; Construction trades. The following lists each of the apprenticeship partners for this grant and the Pre-Apprenticeship program:</p>	<p>This grant request was submitted to CareerSource Florida for \$100,000 with a leveraged local funds of \$30,580 for a total of \$130,580. An outcome of the planning grant is to train 24 persons.</p> <p>Grant applications were due by 10/19/18. CSF indicates that notifications of award will be received by 11/30/2018.</p>	TBA
<p>✓ <b>Grant Name: R.I.S.E. Brevard</b></p> <p><b>Time Frame: 01/01//2019 - 06/30/2020</b></p>	(\$379,005)	<p>“R.I.S.E. Brevard” stands for Re-entry Intervention resulting in Successful Employment. This grant will target the Ex-Offender</p>	<p>This grant request was submitted to CareerSource Florida for \$379,005 with a leveraged local funds of \$184,340 for a total of \$563,345.</p>	TBA

<b>GRANTS</b> (Federal, State Local Competitive and Non-competitive)				
<b>Resource Information</b>	<b>Amount Awarded</b>	<b>Grant Focus</b>	<b>Current Status</b>	<b>Staff Lead</b>
<p><b>Funding Source: CS Florida – Pathways to Prosperity</b></p> <p><b>Partner(s): Brevard County Drug Court &amp; Florida Department of Corrections</b></p>		<p><b>population from our partners who are in need of vocational training and career assistance.</b></p>	<p><b>An outcome of the planning grant is to train 24 persons.</b></p> <p><b>Grant applications were due by 10/19/18. CSF indicates that notifications of award will be received by 11/30/2018.</b></p>	

<b>UNRESTRICTED REVENUES</b> (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)				
<b>Resource Information</b>	<b>Amount Awarded</b>	<b>Grant Focus</b>	<b>Current Status</b>	<b>Staff Lead</b>
<p>Grant Name: Ticket to Work (TTW) Program</p> <p>Time Frame: Indefinite</p> <p>Funding Source: Social Security Administration</p> <p>Partner(s): Vocational Rehabilitation</p>	<p><b>\$228,776</b> To Date</p>	<p>Focused on eligible TTW customers who want to return unsubsidized employment using the Employment Network (EN).</p>	<p>Staff continue to work with eligible customers who are interested in work or training. EN continues to progress at a modest pace with 46 tickets being assigned. <b>Receipts for the first quarter of the year (7/1/18-9/30/18) are \$5,478; cumulative total of \$228,776.</b></p>	<p>Jim Watson</p>
<p>Grant Name: Florida Partnership Plus</p> <p>Time Frame: Indefinite</p> <p>Funding Source: Social Security Administration</p> <p>Partner(s): Vocational Rehabilitation</p>	<p>\$11,500 To Date</p>	<p>Exiting Voc. Rehab participants who have found employment and are currently receiving SSI or SSDI. CSB will provide Employment Network mandatory follow up services. Funds are reported as part of the SSA TTW program and our unrestricted.</p>	<p>Application Process complete. CSB eligible to receive referrals, 24 BSA requests received to date. For each referral CSB will receive compensation in two forms: (1) \$1000 for any participant exiting that remains employed at SGA (Substantial Gainful Activity) for a seven month duration. (2) \$500 for written benefit summary analysis (BSA) completed by a certified Community Partner Work Incentive Coordinator (CPWIC). CSB received \$ 10,000 in PY 16-17 and 17-18, CSB received \$11,500. The number of referrals for this service have steadily declined.</p>	<p>Jim Watson</p>
<p>Grant Name: Tobacco Free Florida</p> <p>Time Frame: Indefinite</p> <p>Funding Source: Bureau of Tobacco Free Florida</p> <p>Partner(s): Florida Department of Health</p>	<p><b>\$41,212.50</b> To Date</p>	<p>The Bureau of Tobacco Free Florida (BTFF) partners with Florida RWB's to promote the "3 Free and Easy Ways to Quit" program to help clients quit tobacco and improve their employability. While this program is available free to all Florida residents, the Department of Health</p>	<p><b>This agreement provides unrestricted revenue. Receipts for the first quarter of the year (7/1/18-9/30/18) are \$2,775; cumulative total of \$41,212.50.</b></p>	<p>Marina Stone</p>

**UNRESTRICTED REVENUES** (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
		targets workforce clients and reward LWDB's for each client referral.		
<p>Grant Name: Healthcare Sector Strategy</p> <p>Time Frame: 7/1/16 – 9/30/19</p> <p>Funding Source: Private Sector</p> <p>Partner(s): A variety of health care employers, training vendors and others.</p>	<p><b>\$308,000</b> To Date</p>	<p>Employ a Healthcare Sector Strategist to coordinate Healthcare Sector Strategy to facilitate solutions for current workforce needs, projections for workforce issues over the next five years, and resources to meet both long and short term goals as established by the industry as a whole.</p>	<ul style="list-style-type: none"> <li>• <b>The Consortium meeting that was held on 8/28/18 was attended by 39 representing 23 organizations.</b></li> <li>• <b>Exceeded goals for Quarter 9, July – September 2018</b></li> <li>• <b>Next Brevard Healthcare Workforce Consortium meeting to be held in January 2019.</b></li> </ul>	<p>Megan Cochran</p>
<p>Grant Name: City of Palm Bay – Juniors to Jobs Program</p> <p>Time Frame: <b>June – July 2018</b></p> <p>Funding Source: City of Palm Bay</p> <p>Partner(s): US Conference of Mayors</p>	<p>\$27,000</p>	<p>Using a combination of \$ from Palm Bay and USCM, CSB will facilitate the “Juniors to Jobs” summer youth training program focusing on teaching 25 high-school juniors the skills they need to obtain employment.</p>	<p>The 2018 program hosted 17 students, working in various areas of the City of Palm Bay and private sector companies throughout the West Melbourne and Palm Bay locations. Students graduated at the City Council meeting on July 19.</p>	<p>Jana Bauer</p>
<p>Grant Name: City of Cocoa Youth Summer Employment Program</p> <p>Time Frame: Summer 2018</p> <p>Funding Source(s): City of Cocoa</p> <p>Partner(s): NA</p>	<p><b>\$5,500</b></p>	<p>Using funding from the City of Cocoa, CSB will facilitate a summer youth training program focusing on teaching 22 high school juniors and seniors the skills they need to obtain employment. This includes a paid Work Experience piece with the City.</p>	<p>The 2018 program hosted 14 students, working in various areas of the City of Cocoa. Students graduated at the City Council meeting on July 24.</p>	<p>Jana Bauer</p>
<p>Grant Name: AIM Manufacturing Summer Internship Program</p> <p>Time Frame: Summer 2018</p> <p>Funding Sources: Brevard County Manufacturing Companies</p> <p>Partners(s): Brevard Public Schools</p>	<p><b>\$8,946</b></p>	<p>Using funding from local manufacturers, CSB will facilitate a summer youth training program focusing on teaching 10 high school juniors and seniors the skills they need to obtain employment. This includes a paid Work Experience piece in a local manufacturing company.</p>	<p>2018 AIM Summer Internship Program has five companies sponsoring six intern positions starting June 25-Aug 6. (MC Assembly, Knights, Hydronit, MTC Engineering, DRB Packaging). Several sponsors dropped out of the program near the end of the process due to internal issues.</p>	<p>Jana Bauer &amp; Lori Goodwin</p>
<p>✓ Grant Name: Wells Fargo AARP 50+ Support Services</p>	<p><b>\$10,000</b></p>	<p><b>The focus of this grant is to assist participants in our program with support services needed to ensure</b></p>	<p><b>This grant was approved on 09/04/2018. Funding was received on 09/28/2018.</b></p>	<p>Jana Bauer</p>

<b>UNRESTRICTED REVENUES</b> (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)				
<b>Resource Information</b>	<b>Amount Awarded</b>	<b>Grant Focus</b>	<b>Current Status</b>	<b>Staff Lead</b>
<b>Time Frame: 10/01/2018 - 02/28/2019</b> <b>Funding Sources: Wells Fargo Bank</b> <b>Partners(s): NA</b>		<b>successful job placement. Services can consist of transportation assistance, clothing to create a good first impression, and test preparation fees, etc.</b>		