





Meeting the Needs of Brevard Businesses





Recruiting Services

Employee Training





Labor Market Analysis Grant Opportunities















Job Postings & Job Fairs

- Over 6,000 jobs posted in EF since July 1st
- Paychecks for Patriots Event
- Palm Bay Veteran Job Fair
- NextGen Young Adult Job Fair
- •2,051 people placed in jobs!







Job Postings & Job Fairs





















Work Based Training Opportunities

On The Job Training (OJT)

• Employer wants to train a new hire

Incumbent Worker Training (IWT)

- Employer identifies a current staff member(s) missing a skill or requirement
- Retention or promotion is catalyst for training

Work Experience (WE)

- Used to provide experience to jobseekers learning new field
- CANDIDATE DRIVEN







https://youtu.be/ssAJAntJISM







Online Metrix Learning

Provelt Assessments

• Timed tests to determine a candidate's knowledge, skills and abilities on specified material.

SkillSoft Courses

- Retain employees by bridging skill gaps
- 6,000+ courses
- 120+ skill tracks

Continuing Education Units (CEU)

• Continuing education courses and Inservice training

Industry Specific Courses

• A useful tool for all industries















Labor Market Analysis

Wage Surveys

Labor Projections

Industry Trends

Research and Statistics









Casting Light with Lightcast

Occupational Analysis

• Positions available, average wage, education requirements, demographics

Industry Analysis

- Top demand jobs within industries
- Top employers within industries
- Compares local industry demographics with national industry

Competitor Benchmarking

- Compare available jobs between employers
- · Compare available jobs to industry







Applications of LMI

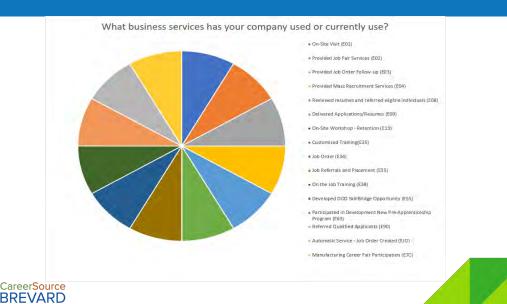
- EDC Projects/New Businesses
- Consortiums
- Outreach & Community Events
- President's Report
- Provide Wages to Employers



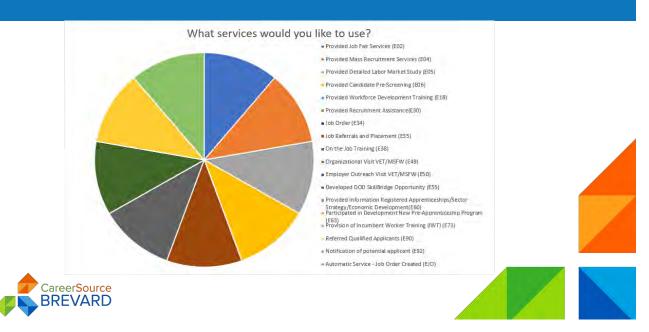




Committee Survey Responses



Responses Cont'd



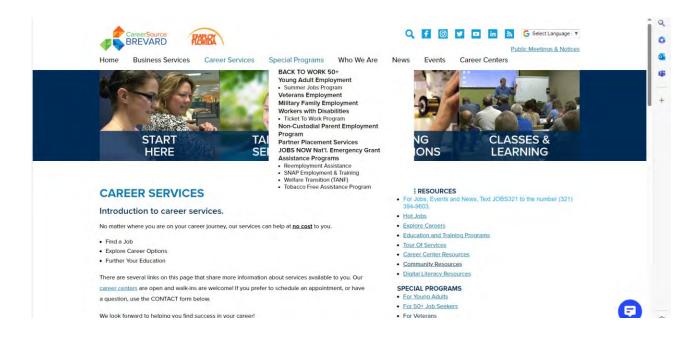




Grant Opportunities









https://youtu.be/MESyxwYpue8





Questions?







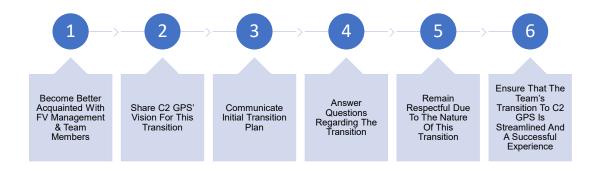
Ensuring a Smooth Transition – Flagler/Volusia PY24-25

Career Center Committee April 2024 Caroline Joseph-Paul, Senior Managing Director





Transition Plans Overarching Goal



Transition Plans Initial Meeting on February 2, 2024

Aaron Smith, C2's Chief Operating Officer & Caroline Joseph-Paul, Senior Managing Director (CSB) met with Robin King, President FV Board, Velma Lowe, Managing Director of Operations (CSI), and Kathy Spencer, Director of Business & Career Services (CMI).

Robin & team provided:

- Overview of current roles of the One Stop Operator and Career Services Provider
- · Unique FV systems & technologies
- Noted best practices
- · Affiliate sites

C2 GPS provided an overview of:

- · Intro to C2 GPS including culture & our approach
- · Tentative timelines
- A typical transition experience for staff (frontline staff & management)
- · PEO & benefits eligibility

Transition Plan Foundational Meeting on March 22, 2024

Attended FV's Board meeting

Aaron, Ramsey, and Caroline met with four (4) FV managers (3 contractors & 1 board) followed by a separate 2-hr meeting with 22 contractor frontline staff & 4 board quality assurance staff.

- Provided a similar overview of C2; the transition; Q& A.
- Meeting went exceptionally well staff appeared to be more comfortable with the upcoming change.
- ➤ Managers & staff were able to ask questions regarding the transition.
- Marci was also in attendance for both meetings.

Transition Plan – Looking Ahead

Outline date specific transition plan to include, but not limited to:

- ➤ Finalizing staffing plan
- > Timeline for HR activities & onboarding
- > Determining baseline staff training

Working with joint work teams (CSB & FV) on:

- ➤ Operational processes,
- > Systems, and
- ➤ Technology





Thank you!

Caroline Joseph-Paul, Managing Director







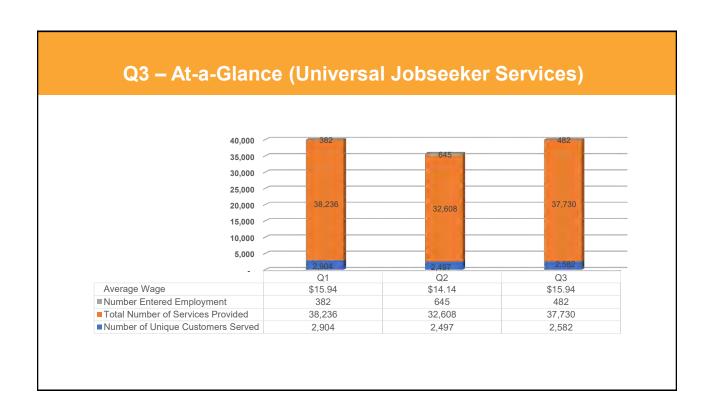
Career Center Efforts

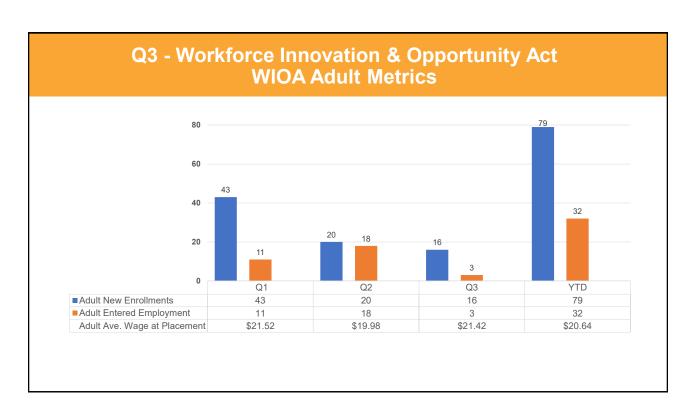
Career Center Committee
Caroline Joseph-Paul, Senior Managing Director

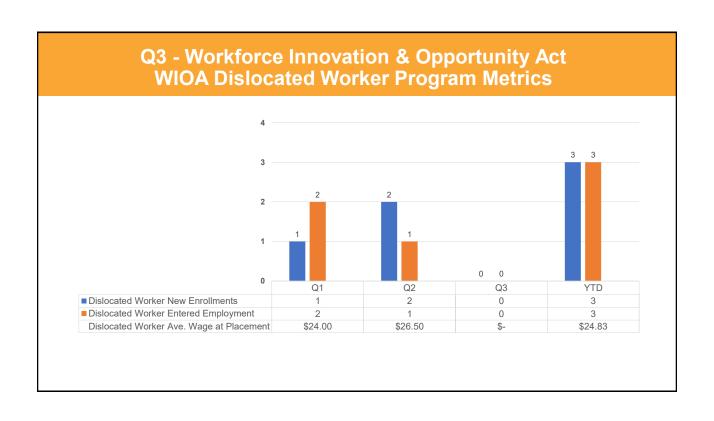
Q3 - Accomplishments & Focus

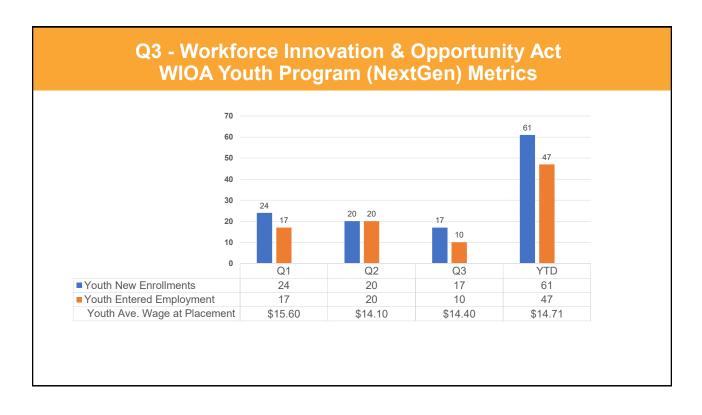
- 1. Promoting employment/training opportunities throughout the community
- Attending &/or hosting career fairs and partner meetings; constant contact alerts to jobseekers & community agencies
- 3. Pre-planning for Summer Youth Internship programs for CSB, City of Cocoa, & the City of Titusville
- Hosting recruiting events & job fairs
- 5. Staff training & development
- Celebrating Veteran team accomplishments:
 - Wilfred Quiles, Local Veteran Employment Representative, received "Veteran of the Quarter" award July-September 2023 (1 of 3 awards in the state)
 - Michael Haberman, Disabled Veteran Outreach Program Specialist, was recognized as "Veteran of the Quarter" by Florida Commerce (1 of 3 awards in the state)











Q3 - Welfare Transition Program Highlights

Based on YTD data (July 2023-February 2024)

 84 of the 274 (30.7%) customers served entered employment @ average wage \$14.22

January to March 2024

• 18 entered employment.

Higher placement wages reported

- · Dental Asst. \$24/hr
- · Claim Receptionist \$22.13/hr

Focus has been on providing & promoting:

- · Increased staff assisted job search;
- · Higher paying job opportunities;
- · Florida Ready to Work;
- · SkillUp Brevard Metrix Learning;
- · Career readiness training; and
- · Vocational education.

Q3 – Connecting & Engaging Young Adults NextGen) Outreach Activities

Hosted orientations/workshops or meetings at the following locations:

- 1. Ways for Life
- 2. Brevard Adult Ed Cocoa
- 3. Crosswinds Youth Services
- 4. Grandparents Raising Children of Brevard Co. FL Inc.
- 5. Eckerd Connects
- 6. CTE Event (Career Fair)
- 7. Palm Bay Magnet High (Career/College Fair)
- 8. Several local area high schools
- 9. Cocoa Library



Q3 -NextGen Career Fair

- Held at the Rockledge center March 26, 2024
- Focused primarily to attract young adults (but open to all):
 - · Learn about career & job openings
 - · Make connections with companies
 - · Meet with career advisors
- 39 job seekers & 9 businesses attended



Q3 - Job Seeker Workshops

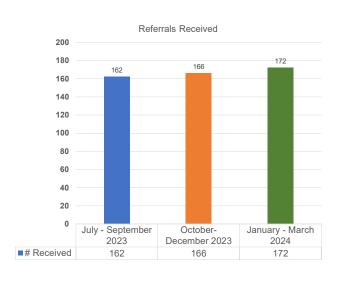
1,568 jobseekers served through various employability skills development workshops.

This includes:

- 475 Brevard County Adult & Community Education (Career Pathway Program) students via zoom
- 6 AMIkids Space Coast
- 16 at a College & Career Readiness Event at the Kennedy Space Center
- 25 at Temple Christian School Future Fair



Q3 - Community Partner Engagement Crosswalk Agency Referral



Referrals to CareerSource Brevard:

172 customers referred by 12 agencies

Top 3 Referring Agencies:

1.8th Judicial Circuit Court (104)

2.FL. Dept. of Revenue Child Support (26)

3.Serene Harbor (10)

Referrals to other agencies:

101 customers referred to 11 agencies

Top 3 Agency Referrals:

1.Brevard Adult & Community Education (29)

2. Vocational Rehabilitation Brevard County (22)

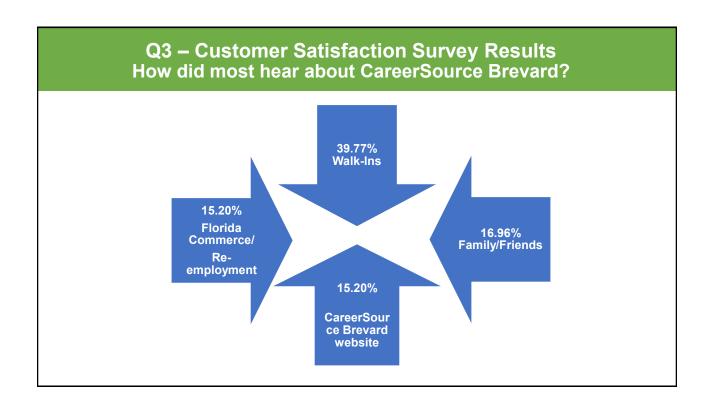
3.weVENTURE Women's Business Center (18)

Q3 – What Are Customers Saying? Customer Satisfaction Survey Results

SURVEYS COMPLETED = 344

Top 3 Services received during visit:

- 1. Job Search assistance/Job Screening & Referral
- 2. Job Readiness such as orientation, Workshops etc.
- Appointments with CSB staff

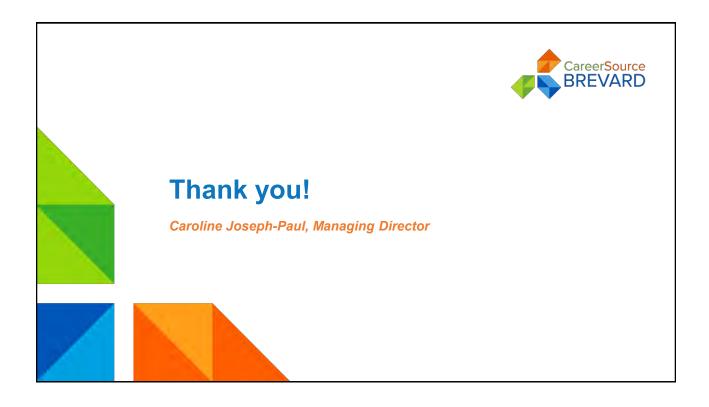




Q3 - Customer Satisfaction Survey Sample Responses (Unedited)

- ➤ Great job.
- > It was an excellent experience.
- > Evette was extremely helpful, knowledgeable and courteous
- > Mr. Smiley was a huge help to me and my family during a ruff time. I am grateful for his help & encouragement...Thank you!
- Corina was very knowledgeable, helpful to my situation and polite. I would recommend careersource to anyone interested in a career change.
- ➤ My experience at CareerSource Brevard Titusville has a been very positive thus far. I attended the Resume Writing with Seeryka today. Seeryka and Carla are very professional, patient, respectful. I appreciate all their help and assistance. I will recommend them to others.









Aerospace/Aviation

+ The Florida Atlantic Workforce Alliance

Stephanie Robinson- Project Coordinator/Business Liaison





Soldering Bootcamp

- January 18-April 13
- Eastern Florida State College, Palm Bay Campus
- 11 students
- 4 IPC Certifications
 - J-STD +Space Addendum
 - IPC/WHMA 620
 - IPC 7711/7721
 - IPC 610

- Employer Meet and Greet-March14th
 - L3 Harris
 - Blue Origin
 - Sun Nuclear Potential OJT
 - Anderson Connectivity
 - LF Staffing
 - Sidus Space 1 OJT
- Positive Employer Feedback and Recommendations



FAWA Industry Councils

- FAWA webpage in development to support goals
 - One Stop Resource for Businesses, Parents, Students, Educators, Jobseekers
 - · Career Pathways
 - · Training Opportunities
 - · Scholarships/Apprenticeships/Internships
 - · Labor Market Information
 - Interactive Websites
 - Community Events Calendar
 - · Industry Council Materials
 - · Branding in the works
- Next meetings are in May

What's been happening?

- Increase in Employer Involvement on Councils
- Increase in In-Person Participation for Hybrid Meetings
- · Increase in Community Partnerships



Aerospace/Aviation Community Network

Supporting, Sharing, Creating and Providing: Talent Pipelines, Workforce Development, Awareness Initiatives, Events, Customized Training, Workshops, Networking and Program Support, Educational Resources, Best Practices, Collaboration, and more!

- · Space Coast Women in Aviation
- Astronaut Memorial Foundation
- Space Base –World Innovation Network
- Aerospace and Defense Training Center -Space Tec
- Space Coast Alliance for Tech and Innovation –Palm Bay Chamber
- · STEM Museum -Kiwanis Club
- WiSE –Women in Science and Engineering
- · Women in Defense
- Star Base Academy @ Patrick Space Force Base- DOD
- National Space Society –Florida Chapter
- · The Space Foundation
- Eastern Florida State College
- Brevard Public Schools
- LOCAL BUSINESSES

(In contact with more, playing tag trying to connect)



Other Mentions

- Business Liaison to participate in Emerging Demand Workgroup Project in which industry can weigh in directly and verify/validate both wage and demand data necessary to satisfy the Framework of Quality for emerging credentials
- Talent Pipeline Management Training underway- Hoping to roll out locally
- Northrop Grumman to Begin 2nd Customized Training Cohort Target: April 15
- Planning 2nd Soldering Cohort for the Fall
- Business Learning Event: Tuesday, July 9
 Discover the Untapped Talent Pool: Addressing Barriers to Employment
- Aerospace/Aviation Job Fair: Wednesday, August 14.
- New and reconnected businesses: Amazon Kuiper project, Semipack
- SO MUCH MORE IN THE WORKS!



Aerospace News

- BLUE ORIGIN sole finalist to purchase ULA
- New Glenn Rocket- Ranks amongst largest vehicles ever built
- SpaceX seeking waiver to launch Starship at least 9x this year
- Third Starship Launch Successful-ish (Lost after reentry)
- SpaceX Senior VP resigns
- **SPACE TOURISM:** Space Perspective's Space Balloon (Neptune Capsule) expected to make it's first manned mission by the end of this year.
- SPACE TOURISM: SpaceX Booster Landing drone ship in the Bahamas
- STAR WARS: China launches classified satellite, US urges international community to avoid doing commercial space business with China, Russian threat of nuclear weapon in space, Working to meet Space Force Readiness Demands possible outsourcing
- LUNAR LANDING: Tipped over sideways, but "alive and well" near or at intended landing site. Embry Riddle "Eagle Cam" first university student build project to land on the moon.
- · International Space Station Retires Soon. NASA Won't Run its Future Replacement
- NASA Invites Volunteers on New Mars Analog Mission 1 year Simulation @ Johnson Space Center

SUBSCRIBE TO FLORIDA SPACErePORT FOR MORE NEWS AND EVENTS! FLORIDA SPACErePORT (list-manage.com)







Construction, Hospitality & Apprenticeship Updates

Melissa Byers- Business Liaison/Apprenticeship Navigator





Construction

Continuous outreach to new and repeat businesses

- OJT, IWT, and Apprenticeship Opportunities
- Went on a site visit for two OJTs with our monitor Michelle Jones. Both individuals are at Miracle Method and working as a Paint Technician.
- All Business services offered

Events Attended

- Assisted in the Palm Bay Job Fair February 7th Tony Rosa Community Center
- Attended WISE Symposium March 12th at Center for Collaboration Health Foundation
- Business Learning Event March 20th Launch the Workforce of Tomorrow Rockledge Center

Outreach

- Viera Builders, Brett Martin-Arear Manager, met with him to discuss their in-house training program, and their career ladders.
- Phone meeting with RC Construction who is a federal contractor. Discuss job fairs, job postings, and other programs. Introduced the employer to our LVER Raul Santana.
- Met with Mike Jaffe who is the VP of Board of Directors of HBCA and Director of Operations -ECFL for Christopher Alan Homes. Discussed the future of things within HBCA and where their plan is headed.



Hospitality

Continuous outreach to current and reengagement of past employers. Kristin Bakke from Lead Brevard had a quick meeting with liaison regarding their upcoming first ever event called Brevard Insight.

Liaison met with Josh Ford at Melbourne Regional Chamber to participate in a panel for their Small **Business Advisory** Council that will be held on April 2nd

Staying in touch with our local Space Coast Office of Tourism.



March 20th Business Learning Launch the Workforce of Tomorrow



- Peter Cranis- Executive Director, Space Coast Office of Tourism. He presented on the economic impact tourism has here in Brevard.
- Eva Rey, Sr. VP, The Viera Company. Presented on the history, where they are now in the master planned community and what is to come. The finish should be 2045.

• Lisa Shoemaker- Kegman Inc.

- Marcello Canitano- SilverHorse Racing
- Heather Oglesby- Healthfirst.
- Kendra Siler- CommHit

• This event was put on by the business service's team. Collaborative efforts truly made this event impactful and fun.

Apprenticeship

Apprenticeship Navigator met with Drain Mechanics and the ATR to discuss their apprenticeship for several occupations. They are in the process of paperwork to move the process forward.

Met with Volusia/Flagler Apprenticeship Navigator in our Titusville Career Center on February 22. Volusia/Flagler Navigator really was interested in how here in Brevard County we are more involved in the development of apprenticeship. Brevard Navigator informed the strategies she uses to move forward with creating new, expand upon current existing programs, and taking the initiative to see where things could be/or needed to help grow the workforce.

Navigator continuously attends State training with other navigators. Possibilities to conduct another training on how Anne our ATR for the region and Navigator works together for fellow Navigators.

Sometime at the end of March to middle of April, the recording should be taking place for the Department of Labor webinar in conjunction with the Center for Excellence featuring our local ATR Anne Everly and our Apprenticeship Navigator. More to come.

ATR and Apprenticeship Navigator along with Business Liaison Healthcare- Mary Keen, met with Rockledge Institute regarding a pharmacy tech apprenticeship. Waiting for documents to be turned into ATR.



Apprenticeship- Aerospace Accelerator



https://www.eventbrite.com/e/launch-your-workforceforward-apprenticeships-for-the-space-industry-tickets-857199987237



Navigator is working on an Aerospace Manufacturing Accelerator that will be April 10th at The Tides from 8:30am to 12pm.

This is with JFF (Jobs for the Future),
FloridaMakes, CSB, and the food sponsor
is CommHit

Agenda Tentatively: Welcome, Overview CSB President Marci, Keynote Speaker, Fireside Chat Employer/Sponsor panel, Orion presenting on Skillbridge.





Healthcare Updates

Mary Keen- Business Liaison





Work Based Trainings

On-The-Job Training (OJT)

 Working with COTG 2021, they are finalizing the OJT application to see if a candidate they have interviewed is approved for OJT funding for a background screener and drug testing operator.





Community Events & Job Fairs

- Assisted in the Percepta layoff with an onsite workshop and Super Tuesday job fair.
- Attended two networking events at assisted living facilities: RiverView Senior Resort and The Fountains.
- Held an Open Interview Day for Health First @ PBCC, 65 job seekers attended and we had 8 hires from this event and 5 more hires from Employ Florida, total of 13 customers who found employment.
- Assisted the LVER's in the Veteran's Job Fair on 2/7/24.



Meetings / Upcoming Events

- Met with Health First and discussed the OJT process for their LPN apprenticeship.
- Met with Rockledge Institute to discuss a possible Pharmacy Technician apprenticeship.
- Assisted with the Business Services Learning event held @ RCC, "Launching the Workforce of Tomorrow"
- CTE Students attended a Keiser University field trip, we are planning to partner for a visit at the start of the new school 25' year to further discuss NextGen opportunities.
- Will host an IT/Healthcare job fair at the PBCC on 4/25.







Information Technology Updates

Deserine McArthur -Business Liaison





Work Base Trainings

- Completed (2) OJT's for IM Solutions. The positions were for an Entry-level AV/IT Systems Tech as well as a Lead AV/IT Systems Tech.
- Completed an IWT for Indian River Network. The training was CompTIA Network+.





Job Fairs & Community / Networking Events

- Participated in the Central Florida Defense, Space, IT, Cyber & Intel hiring event at Patrick Space Force Base.
- Attended the SCATI (Space Coast Alliance for Tech & Innovation Launch) meeting hosted by the Palm Bay Chamber.
- Assisted with the Palm Bay Veterans job fair.
- Assisted Mary with the Health First recruiting event in Palm Bay.
- Assisted with the Arnott Recruiting event in Rockledge.
- Attended the Launch The Workforce of Tomorrow business learning event.





Meetings / Learning Events

- Attended the bi-weekly Florida High Tech Corridor meetings.
- Attended the FAWA IT Industry Council meetings.
- Assisted with the Rapid Response Resume Writing Workshop for Percepta.
- Attended the FAWA Consortium.
- Attended a meeting hosted by weVenture on Navigating AI: Tools, Ethics, and Best Practices.
- Developed and implemented multiple team building exercises during our Business Service meeting to promote teamwork and increase productivity.









Rapid Response Updates

Kimberly Weatherby- Rapid Response Coordinator





SERVICES TO BUSINESSES

- A total of 66 Employ Florida registered businesses received 94 services
- Of the 66 businesses, 27 were listed as beginning to struggle on the Econovue Report
- There were 26 nonprofits that received information on partnering with CSB, Metrix Skill Up Brevard and the Crosswalk Portal.
- CareerSource Brevard information was provided to 27 unregistered businesses to encourage working with CSB



WARN & Layoff Notifications

- Percepta
- Health First Childcare Center
- BK Technologies
- Green Turtle



SPECIFIC LAYOFF ASSISTANCE

- 1. BK Technologies lay off will be delayed until later this year. They plan to work with CSB between sometime between May and September to help those who will be impacted.
- 2. Percepta laid off 98 people on March 29. In late January and early February, the Rapid Response Coordinator, Business Liaisons, and Career Center staff had onsite & virtual workshops at Percepta for resumes (4), interviews (3), and reemployment/TAA (2). Percepta allowed the 98 to attend our Veteran Job Fair on February 7th and our Super Tuesday Virtual Job in January to help those impacted to become employed quickly.
- 3. The Rapid Response Coordinator visited Green Turtle before the business closed and provided information packets to 50 employees. Most employees had new job offers at retail stores or restaurants before the business closed.
- 4. Health First will be closing their daycare centers on July 31. RRC meet with the Health First's HR team to discuss CSB services available to the impacted employees. Resume, interviewing, and reemployment workshops will be scheduled in May or June of 2024.

SUPER TUESDAY VIRTUAL JOB FAIR

- January 23, 2024 from 11:00 to 13:00
- There were 11 businesses
- Job seekers attending: 65
- The Premier Virtual report showed each attendee visited an average of 5 booths
- The businesses attending had 139 job postings on employflorida.com



BREVARD

TRAINING, COMMITTEES & WEBINARS

- Attended 7 Webinars from Department of Labor Workforce GPS and other sources
- RRC was one of 3 RR
 Coordinators selected to
 work on the committee that
 will approve the 2024-2025
 monitoring tool for the rapid
 response program
- Completed 5 Skill Up Brevard (Metrix) courses.
- Rapid Response Coordinator Trainings
- Econovue and Premier Virtual trainings to learn new skills
- SME Meetings with other CareerSource Regions to learn Workforce best practices

Recruiting Events, Job Fairs & Workshops

Offering businesses and career seekers quality workforce services

Recruiting Events

18 Onsite Events

- 8 unique employers included Manufacturing, Security Services, Healthcare, Staffing Agencies and Government agency represented
- Appointments & Walk-Ins
- 169 Jobseekers attended
- 25 were Veterans















Recruiting Events, Job Fairs & Workshops

Offering businesses and career seekers quality workforce services

Job Fairs - 3 Events

Super Tuesday Virtual Job Fair on Jan. 23rd

- 11 employers participated
- 65 jobseekers attended
- Each jobseeker visited an average of 5 employer booths

Veterans Job Fair on Feb. 7th

- Hosted at Tony Rosa Community Center
- · 54 employers participated
- 274 jobseekers in attendance
- 84 were Veterans





Recruiting Events, Job Fairs & Workshops

Offering businesses and career seekers quality workforce services

Job Fairs - 3 Events

NextGen Young Adult Job Fair on March 26th

- · Hosted at the CSB Rockledge career center
- 15 employers participated
- 40 jobseekers / 1 Veteran

Upcoming job fair events:

- Titusville Job Fair on April 18th
- Super Tuesday Virtual Job Fair on April 23rd
- IT/Healthcare Job Fair on April 25th
- BTW50+ Job Fair on May 16th
- 13th Annual Job Fair on June 4th



Business Learning Events

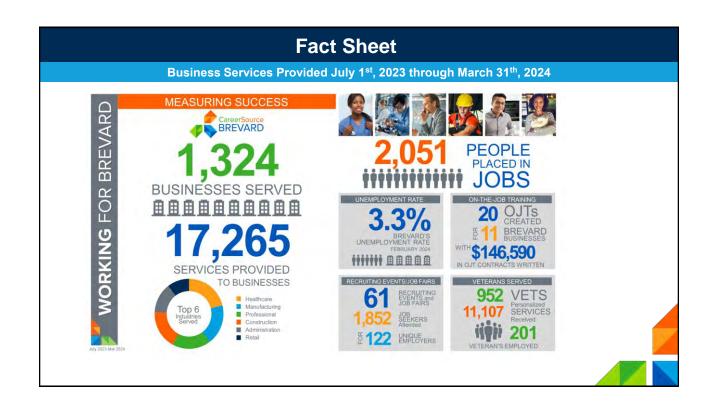
Collaboration of Brevard Businesses

 Florida Atlantic Workforce Alliance Consortium hosted virtually on February 21st

 Launching the Workforce of Tomorrow hosted hybrid on March 20th









Contractor Performance

Erma Shaver Policy and Information Officer





Contractor Performance Legend

The following legend is used throughout the presentation:

- The Blue Bar represents the Minimum Performance Goal
- The Green Bar represents the Accelerated Performance Goal
- The Gold Circle indicates the Actual Performance Attained

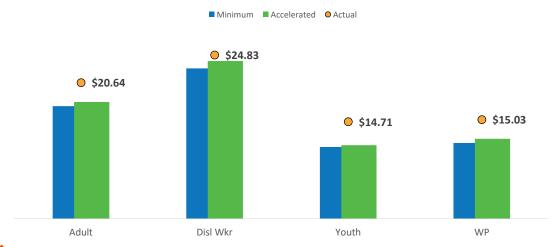
Actual Performance labels are shown in **black text** if the measure met or exceeded Minimum or Accelerated and in **red text** if actual performance fell below the minimum goal.



Entered Employment Rate – Q3

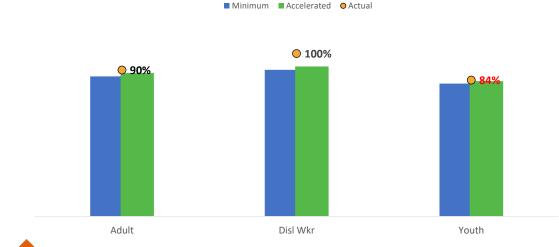


Average Hourly Wage Rate – Q3





1 Year Retention Rate – Q3





Credential Attainment Rate - Q3





Measurable Skills Gain Rate - Q3





Additional Measures Q3



Contractor Performance – Q2

Missed – 3 of 20 Measures

Attained or Exceeded Minimum Performance – 17 of 20 Measures

Attained or Exceeded Accelerated Performance – 16 of 20 Measures





Questions?



